





#### TOWARDS EXPORT ORIENTED MANUFACTURING ECONOMY











The Ministry of Industries has the primary responsibility of promoting the industrial sector in Sri Lanka and the Industrial Development Board (IDB), is the premier government organization for the Industrial development and promotion in the country. Considering the importance of the industrial growth in Sri Lanka, the Ministry of Industries and Industrial Development Board have organized the "Industry 2023", the National Industry Exhibition with the theme of "Towards export oriented manufacturing economy" which is the largest national industrial event. The exhibition is scheduled to be held from 22<sup>nd</sup> to 25<sup>th</sup> June 2023 at the BMICH, and the Chief Guest will be the Hon.President Ranil Wickremesinghe and the event will be graced by Hon. (Dr.) Ramesh Pathirana, Minister of Plantation Industries and Minister of Industries.

The exhibition showcases innovations and local industry excellence in Machinery, Technology, Raw Materials and Business Development services to the potential local/International markets and the most importantly creates a platform to make relationships with right stakeholders including policy makers as well as other government support services.

The **Industry 2023** will be a convergence of domestic and international exhibitors. The event is designed to widen the capabilities and capacities of all Sri Lankan industries and therefore SMEs, large companies and multinational corporations are also warmly welcomed to display their raw materials, tools, equipment, machinery, components and accessories.

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# TOWARDS EXPORT ORIENTED MANUFACTURING ECONOMY



#### **EXHIBITION OF PRODUCTS & SERVICES**

to showcase the best capabilities and capacities of local industries in manufacturing products, services and technologies for both local and international markets.

#### **BUSINESS MATCHING & NETWORKING**

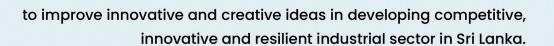


to provide local industries, an opportunity to connect with global market supply chains through business linkages with multinational corporations, large scale industries, government-linked companies etc.

#### O NEW PRODUCT LAUNCHES & PRESENTATIONS

to provide a platform for local industries to introduce new products and services to both local and international markets.

## EXCHANGE OF INFORMATION & IDEAS ON PRODUCT DEVELOPMENT, TECHNOLOGY & INNOVATIONS



#### **EVENT HIGHLIGHTS**

- > Declaration of the National Industry Day
- > Parade on locally assembled vehicles
- Industrial displaying area by Three forces
- Virtual exhibition experience
- > Demonstrations of operating of machineries and manufacturing process of products
- > Demonstrations of industrial innovations and investment opportunities (Innovations in Universities, Research Institutes, Technical colleges, Vocational Institutes)
- Opportunity to meet decision makers as well as business development service providers and facilitators
- Participation of leading national and international organizations engaged with industry development and promotion
- Opportunity to introduce and promote the products of stall holders -Right platform to exhibit new products, latest innovations or marketing of existing products
- Platform for creating and developing businesses, creating new joint ventures distributing products and services, and starting new collaborations
- > Promotion via Tourism related institutes
- Promotion through Newspapers, Posters, Radio Jingles, TV commercials, Press Conference and Digital advertising campaigns via Facebook, YouTube, Instagram, Twitter and various Websites, etc.

# PROFILE OF EXHIBITS



### MACHINERY, EQUIPMENT, TECHNOLOGIES AND SERVICES OF THE FOLLOWING INDUSTRIAL SECTORS WILL BE SHOWCASED:

- 01. Processed Food
- 02. Packaging
- 03. Advanced Manufacturing & Digital technology
- 04. Tea, Value added Tea, Beverages
- 05. Coir and coir products
- 06. Spices and Essential Oils
- 07. Milk and Milk products
- 08. Gem and Jewellery
- 09. Rubber and Plastic products
- 10. Boat Building





- 11. Automobile
- 12. Wood and Furniture
- 13. Electrical and Electronic products
- 14. Ceramic, Porcelain, Tile and Granite
- 15. Minerals
- 16. Paint, Chemical and Painting Materials
- 17. Metal Dies and Molds and Machinery
- 18. Cosmetics
- 19. Ayurvedic and Pharmaceuticals
- 20. Textile and Apparel
- 21. Footwear and Leather Products

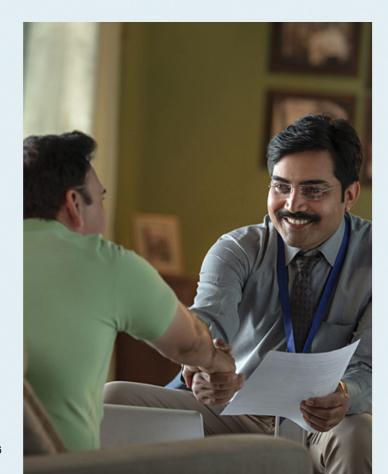
# PROFILE OF EXHIBITS





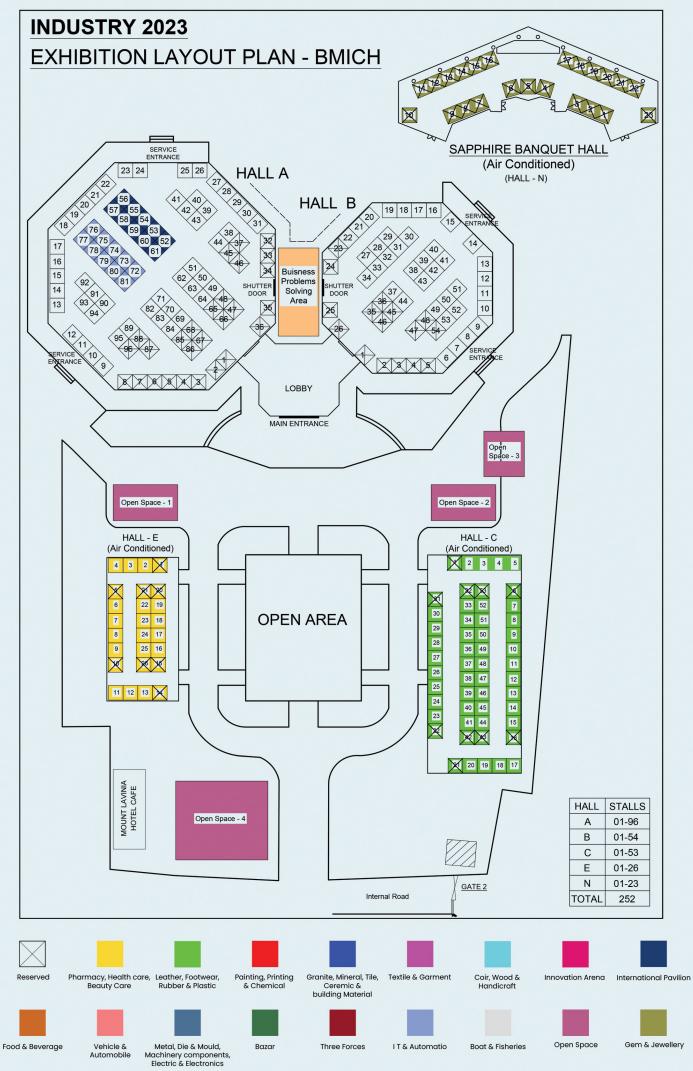
### INDUSTRY RELATED SUPPORT SERVICES

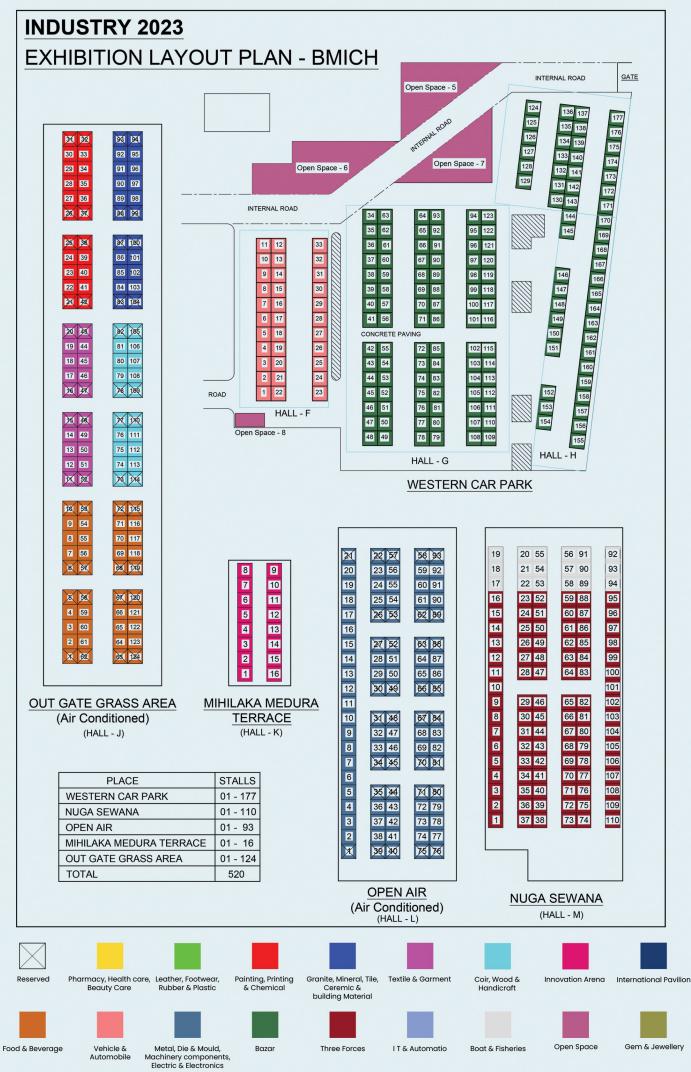
- 01. Banking & Finance
- 02. Business Development Service
- 03. Consultancy & Advisory Services
- 04. Government Authorities
- 05. Insurance Service Provider
- 06. Education & Training



# PROFIL

- Technical Experts
- Industrial Chambers, Associations and their Members & Representatives
- Heads of Purchasing, Marketing, Sales and R & D
- Policy Makers
- Industrial/ Business Consultants and Contractors
- Government Delegates and Officials
- Industrial and Commercial Traders/ Buyers/ Exporters/ Sub Contractors & Outsourcing Partners
- Local / Foreign industries/Chambers
- Representatives from International Organizations located in Sri Lanka
- Representatives from Foreign Embassies in Sri Lanka
- Special Delegations and Tourists





PLATINUM SPONSOR - RS. 3,000,000.00

#### **GROUND BENEFITS**

- 01. 10' X 10' Two Stalls in Hall A.
- 02. 15 Nos. of Flags
- 03. Prominent exposure as the Platinum Sponsor at the Opening Ceremony with Four Representative participation on each day with 4 VIP Seats.
- 04. Logo exposure on all printed promotional materials such as Entrance Pandal, Event Backdrops, Posters, Banners
- 05. 02 Nos. of Full Color Page Advertisement on the prominent pages of the Exhibition Catalogue (Soft copy of the Art work to be provided by the Client).
- 06. Prominent Logo exposure on the Digital Backdrops such as LED Screens
- 07. One-minute Video exposure on LED Screens inside the Exhibition every hour

#### **MAINSTREAM MEDIA & DIGITAL MEDIA BENEFITS:**

GOLD SPONSOR - RS. 2,000,000.00

#### **GROUND BENEFITS**

- 01. 10' X 10' Two stalls on Hall A.
- 02. 10 Nos. of Flags
- 03. Prominent exposure as the Gold Sponsor at the Opening Ceremony with Three Representative participation on each day with 3 VIP Seats.
- 04. Logo exposure on all printed promotional materials such as Entrance Pandal, Event Backdrops, Posters, Banners
- 05. 02 Nos. of Full Color Page Advertisement on prominent pages of the Exhibition Catalogue (Soft copy of the Art work to be provided by the Client).
- 06. Prominent Logo exposure on the Digital Backdrops such as LED Screens
- 07. One-minute Video exposure on LED Screens inside the Exhibition every two hours

#### MAINSTREAM MEDIA & DIGITAL MEDIA BENEFITS:

#### **SILVER SPONSOR - RS. 1,000,000.00**

#### **GROUND BENEFITS**

- 01. 10' X 10'One Stall in Hall A.
- 02. 5 Nos. of Flags
- 03. Prominent exposure as the Gold Sponsor at the Opening Ceremony with One Representative participation on each day with 01 VIP Seat.
- 04. Logo exposure on all printed promotional materials such as Entrance Pandal, Event Backdrops, Posters, Banners
- 05. 01 No. of Full Color Page Advertisement on the Exhibition Catalogue (Soft copy of the Art work to be provided by the Client).
- 06. Prominent Logo exposure on the Digital Backdrops such as LED Screens
- 07. Video exposure 30 Seconds on LED Screens inside the Exhibition every three hours

#### MAINSTREAM MEDIA & DIGITAL MEDIA BENEFITS:



















+94 777 888 170



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- 2 615, Galle Road, Katubedda, Moratuwa, Sri Lanka.
- industry2023@idb.lk
- www.idb.gov.lk













































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#### SPONSORSHIP CONFIRMATION FORM Industry 2023



01.	Company Name (as presented on website and in printed material)													
02.	. Address													
03.	Contact Name & Designation													
	Telephone		:											
	Mobile		:											
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	TOTAL Rs													
	TERMS & CONDITIONS													
	We hereby agree to be a Sponsor at the International Industry Exhibition 2023 in accordance with the choices made above.													
	Date Sig	gnature	(by A	Authorized S	Sign	natory)								

#### **PAYMENTS**

All payments must be received in full before 14 days of the exhibition.

Payable to "Industrial Development Board of Ceylon". **Bank of Ceylon**, "Idama" Branch – Moratuwa, A/C No – **0090494906** 









#### **BOOTH RESEVATION FORM**

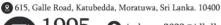


EXHIBITOR DETAILS 22 <sup>nd</sup> – 25 <sup>th</sup> June 2023 BMICH – COLOMBO – SRI LANKA																												
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2	Hall B-	– Special Area			200,000.00					4	4.On	e Tak	ole															
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All Payments are to be made by Cheque/DD/NEFT/RTGS in Favour of "Industrial Development Board of Ceylon"  Bank of Ceylon, "Idama" Branch – Moratuwa, A/C No – 0090494906																												
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Please submit the application together with the appropriate amount of the payment to the organizer. All applications will be considered on a first-come, first - served basis. The Industrial Development Board reserves the right to decline acceptance of application for exhibition space without giving any reason thereof withstanding the prior acceptance of any remittance. In addition, any payment accepted does not mean that the application is successful until participation has been confirmed in writing.











#### THE EXHIBITORS' CATALOGE



#### Industry 2023 the largest industry exhibition in Sri Lanka

Will see the convergence of a large number of exhibitors' from both domestic and international markets. The exhibition will create greater awareness among the public on the products, services, technologies and stakeholders of various industrial products and services while providing a platform for thousands of the public and entrepreneurs a unique and worthwhile technological experience. The exhibition will also give an opportunity to industries to sale their products and get an idea about the competitive market.

The exhibition catalogue of **Industry 2023** will include profile of participating companies. The catalogue will also cover aboard spectrum of the products and services on display at the exhibition.

The catalogue will be distributed to all exhibitors, a wide range of business visitor, high level Government officials, Foreign Delegates, Chambers of commerce, Trade Associations etc. The Exhibitors' catalogue will therefore serve the purpose of a valuable "Buyer's Guide". The catalogue is in a great demand not only during exhibition period but also throughout the year for business-purposes.

#### **GENERAL CONDITIONS**

- The submission of this form by the company/organizations shall constitute a firm order on the organizer.
- Order will be accepted by Industry 2023 secretariat provided it is received along with the payment for the full amount in advance, payable to the "Industrial Development Board of Ceylon". Advertisement in the catalogue is not guaranteed unless this condition is fulfilled.
- Rates shown are payable strictly net, without deduction, Discount or agency commission.
- The last date for submission of advertising material is 12<sup>th</sup> June 2023



Artwork format: cdr, eps, pdf, tiff (Colour mode: CMYK, Image:300dpi)

Cheques to be drawn in favour of "Industrial Development Board of Ceylon"

We confirm booking of indicated space at the specific rate and agree to pay full amount along with the artwork within the time frame stated here.

#### RESERVATION FORM

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PAGE SIZE IS A4 (210mm x 297mm)

#### **ADVERTISEMENT RATES (LKR)** PLEASE TICK THE NECESSARY BOX

1	Full Page - Black & White	-	30,000.00	
2	Full Page - Colour	-	40,000.00	
3	Half Page - Black & White	-	15,000.00	
4	Half Page - Colour	-	20,000.00	
5	Back Cover	-	100,000.00	

Signature Company Stamp Date











#### **Platinum Sponsor** – **Rs. 3,000,000.00**

#### **Ground Benefits:**

- 1. 10' X 10' Two Stalls in Hall A.
- 2. 15 Nos. of Flags
- 3. Prominent exposure as the Platinum Sponsor at the Opening Ceremony with Four Representative participation on each day with 4 VIP Seats.
- 4. Logo exposure on all printed promotional materials such as Entrance Pandal, Event Backdrops, Posters, Banners
- 5. 02 Nos. of Full Colour Page Advertisement on the prominent pages of the Exhibition Catalogue (Soft copy of the Art work to be provided by the Client).
- 6. Prominent Logo exposure on the Digital Backdrops such as LED Screens
- 7. One minute Short Video exposure on LED Screens inside the Exhibition every hour

#### Mainstream Media and Digital Media Benefits:

1. Logo Exposures on all media campaigns, in all printed media and digital media

#### Gold Sponsor – Rs. 2,000,000.00

#### **Ground Benefits;**

- 1. 10' X 10' Two stalls on Hall A.
- 2. 10 Nos. of Flags
- 3. Prominent exposure as the Gold Sponsor at the Opening Ceremony with Three Representative participation on each day with 3 VIP Seats.
- 4. Logo exposure on all printed promotional materials such as Entrance Pandal, Event Backdrops, Posters, Banners
- 5. 02 Nos. of Full Colour Page Advertisement on prominent pages of the Exhibition Catalogue (Soft copy of the Art work to be provided by the Client).
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#### Mainstream Media and Digital Media Benefits:

1. Logo Exposures on all media campaigns, in all printed media and digital media

#### Silver Sponsor – Rs. 1,000,000.00

#### **Ground Benefits;**

- 1. 10' X 10' One Stall in Hall A.
- 2. 5 Nos. of Flags
- 3. Prominent exposure as the Gold Sponsor at the Opening Ceremony with One Representative participation on each day with 01 VIP Seat.
- 4. Logo exposure on all printed promotional materials such as Entrance Pandal, Event Backdrops, Posters, Banners
- 5. 01 No. of Full Colour Page Advertisement on the Exhibition Catalogue (Soft copy of the Art work to be provided by the Client).
- 6. Prominent Logo exposure on the Digital Backdrops such as LED Screens
- 7. 30 Seconds Short Video exposure on LED Screens inside the Exhibition every three hours

#### Mainstream Media and Digital Media Benefits:

#### **Other Sponsor Categories**

#### Sponsorship - Rs. 750,000.00

#### Benefits;

- 1. 10' X 10' Rs. 90,000.00 worth prominent place (A/C) One Stall
- 2. At the Opening Ceremony with One Representative participation on each day with one VIP Seats.
- 3. 01 Nos. of Full Colour Page Advertisement on the Exhibition Catalogue (Soft copy of the Art work to be provided by the Client).
- 4. 30 Seconds Short Video exposure on LED Screens inside the Exhibition every three hours

#### Sponsorship - Rs. 500,000.00

#### **Benefits:**

- 1. 10' X 10' Rs. 80,000.00 worth (A/C) One Stall
- 2. 01 Nos. of Full Colour Page Advertisement on the Exhibition Catalogue (Soft copy of the Art work to be provided by the Client).
- 3. 30 Seconds Short Video exposure on LED Screens inside the Exhibition, three time per day