



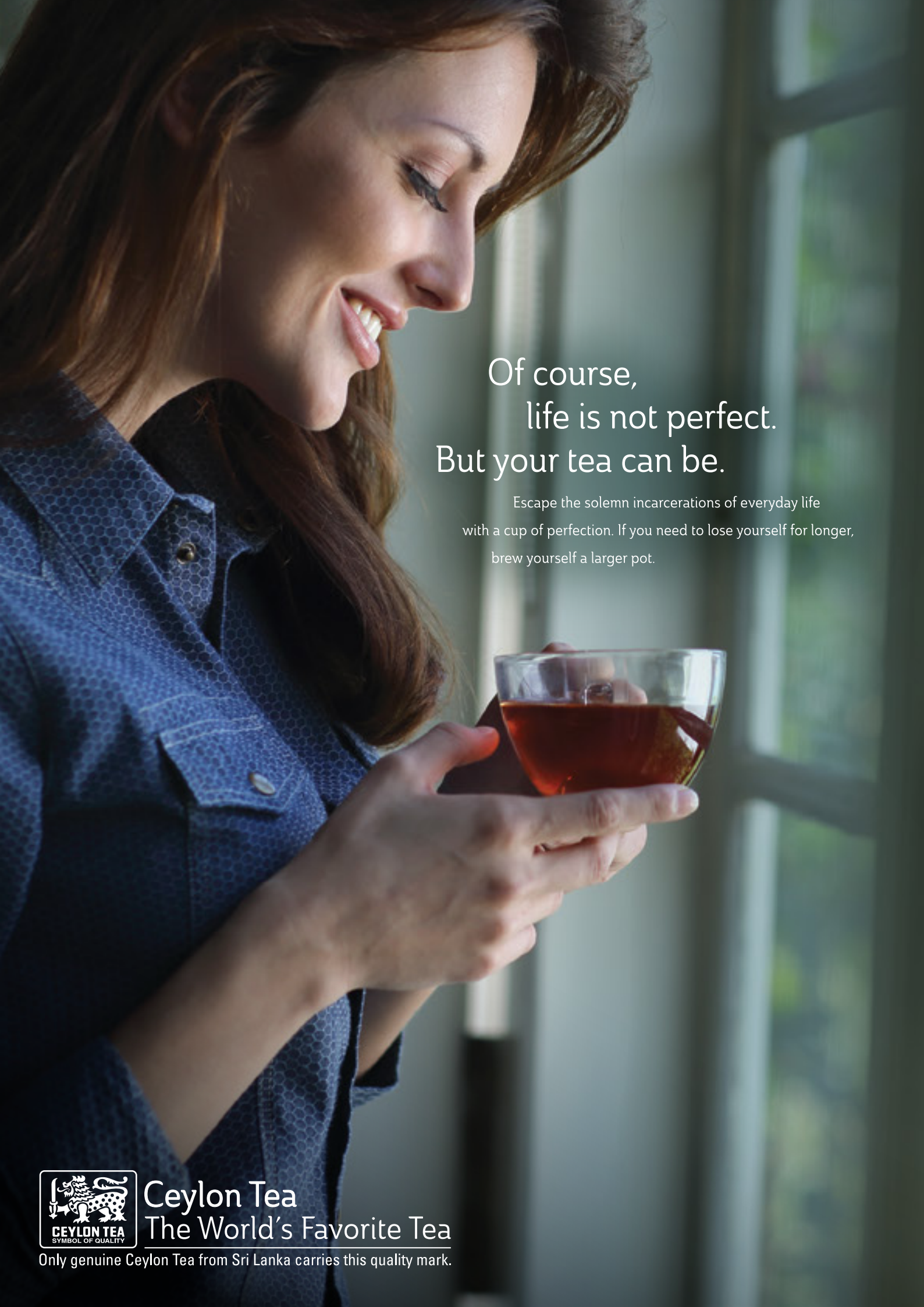
NATIONAL CHAMBER OF EXPORTERS OF SRI LANKA



ANNUAL REPORT

2019 / 2020

Online Publication

A woman with long brown hair, wearing a blue patterned button-down shirt, is smiling and looking down at a glass cup of tea she is holding with both hands. The background is a bright window with a view of greenery outside.

Of course,
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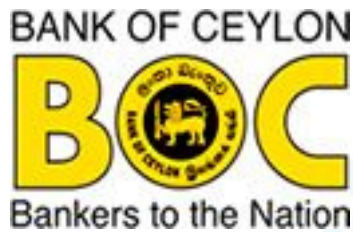
Only genuine Ceylon Tea from Sri Lanka carries this quality mark.

26th Annual General Meeting
21st January 2021
Galadari Hotel

PURPOSE DRIVEN

As a responsible Chamber dedicated to serve the Export Sector, The NCE strives to achieve excellence in its endeavours, to harness Sri Lankan Exporters into a formidable Force, to accelerate the economic development of Sri Lanka, for the well being of the people.

IN APPRECIATION OF STRATEGIC PARTNERS



Contents

Vision and Mission Statement	6
10 Principales of Operational Standards of NCE	7
President's Review	8
Management Committee	9
Council Members	10
Secretary General/CEO's Review	12
Sectoral Heads	15
The Structure of the Chamber	17
Members of Staff	18
Foreign Trade Representatives (FTRs)	20
Highlights of the year 2020	21
Strategic Partnerships Entered into by NCE in 2020	29
Media Releases by the Chamber During 2020	32
Main Services by the Chamber	36
Website of the Chamber	38
Position of Membership	39
Report from the National Institute of Exports of Sri Lanka (NIOE)	40
Affiliated Services	41
Treasurer's Report.....	42
Founder Members of the Chamber	65
Past Presidents of the Chamber 1986-2020	67
Corporate Information	68

Vision and Mission Statement

OUR VISION

To be the most influential trade Chamber in Sri Lanka exclusively driving exports, and related services towards an export led National economy

OUR MISSION

To create a dynamic Export Sector in Sri Lanka to meet its Socio-Economic challenges through value creation for Sustainable Development and enhance foreign exchange earnings.

QUALITY POLICY

The National Chamber of Exporters of Sri Lanka (NCE) is committed to serve its Members to fulfill their aspirations and expectations, while adhering to the relevant statutory and regulatory requirements of Sri Lanka. This is achieved by continuously upgrading the ISO 9001: 2015 Quality Management System that has been awarded since 28th April 2016. Accordingly, the Chamber is committed to continuously develop Policies, Management & Administrative Systems and Processes. The Chamber periodically evaluates and introduces programs to professionally develop its employees.

10 Principles of Operational Standards of NCE

Principle 1: Creating Opportunities for Sri Lankan Enterprises to Be Successful in The International Market Place: - Support Members to gain better access to international markets.

Principle 2: Transparency and Accountability: - Deal openly and fairly in all operational and procedural matters with regard to all Chamber activities.

Principle 3: Trading Practices: - Encourage Members to operate with concern for the social, economical and environmental well-being of Sri Lanka and prevent them been exploited for profit of others.

Principle 4: Payment of Statutory Wages: - Encourage Members to pay wages and statutory commitments to all its employees according to National requirements

Principle 5: Child Labour and Forced Labour: - Ensure Members do not employ anyone under the age of 18 and no involuntary, forced or bonded labour is used.

Principle 6: Non-Discrimination, Gender Equity and Freedom of Association: - Encourage Members not to support decimation on all aspects and provide equal pay & opportunities for women and men. Request Members to provide special training and encouragement to women to take leadership and provide harassment free work environment to all (women & men).

Principle 7: Working Conditions: - Encourage Members to provide a healthy and safe work place all its employees.

Principle 8: Capacity Building: - Encourage Members to develop management / technical skills for employees to create better productivity and opportunities in work place.

Principle 9: Promotion of “Good Values”: - Promote the values of coexistence and harmony among Members.

Principle 10: Environment: - Guide and encourage members to use environmentally friendly raw materials and production methods and safe guard the nature.

President's Review

I am honoured to be the President of the National Chamber of Exporters of Sri Lanka, which is known as the 'Voice of the Exporter' and it is a privilege for me to associate with a professional group of Exporters consisting mega, medium and small scale exporters, being valuable members of the NCE.

The recent coronavirus pandemic generated a catastrophic spill over effect on global trade creating a sweeping impact on the global economy, aftermath of which can be more profound in time to come. Since we live in a world which confronted with a significant disaster, affecting millions of lives and economies, Sri Lanka endured a noteworthy effect with exports taking a slow down due to closure of major export destinations in the world. We had to sustain in the respective business sectors while taking care of the wellbeing of our employees and the chamber is also no exception.

In this context, we were unable to meet and interact as usual in the past year but the chamber organised many events on online platforms to enlighten our dear members. As an exporter in repute, I contributed my experiences particularly in the Apparel Sector which I specialised in, since the Apparel Sector is a leading Export arena of the country, with international recognition, I had the opportunity to share its rich values and exposure, which could be of benefit to other sectors as well.

Simultaneously, the Chamber played a pivotal role together with other stakeholders during the height of the COVID 19 pandemic and lockdown in supporting the national endeavor to navigate through the plague by facilitating people and corporates with uninterrupted services. Most importantly, NCE made several representations on behalf of its member exporters to the Government of Sri Lanka including responsible state authorities in support of the sustenance of respective export enterprises. These measures and assistance provided by the government thus have facilitated the sustenance of businesses during the crisis period.

Yet, the immediate future will be very challenging for Sri Lankan Exports, since most export destinations have been hindered with trade restrictions due to the adverse impact of the pandemic on their own economies. It is therefore prudent for Sri Lankan exporters to be innovative in differentiating their products and services and in identifying the upsurge demands by global consumers and respond accordingly. Product and market diversification may seem to be a timely strategy in responding to new demands and there is a greater possibility of unearthing niche markets for novel needs as a result of new norms. Agriculture and Processed Food Products Sectors will also have potential with their inherent health benefits as well as specialised products required by the health sectors of importing countries among others.

Therefore, a positive mindset and divergent thinking is essential for the exporters to adopt the new demands and overcome future challenges. But whatever the constraints that have come our way, we as exporters will survive and adopt measures to sustain in our businesses and move forward. I am sure that we will emerge out of this crisis stronger, more resilient and wiser and keeping safe and healthy.



Mrs Ramya Weerakoon

Management Committee



PRESIDENT
Mrs. RAMYA WEERAKOON



VICE PRESIDENT
Mr. RAVI JAYAWARDENA



VICE PRESIDENT
Mr. JAYANTHA KARUNARATNE



HONY. SECRETARY
Mr. DILSHAN RAJAPAKSA



HONY. TREASURER
Mrs. NILRUKSHI DE SILVA



HONY. ASSISTANT TREASURER
Mr. LAKSHAN ALGAMA



IMMEDIATE PAST PRESIDENT
Mr. RAMAL JASINGHE



PAST PRESIDENT
Mr. SARADA M DE SILVA



REPRESENTATIVE FROM THE COUNCIL
Mr. INDRA KAUSHAL RAJAPAKSA



REPRESENTATIVE FROM THE COUNCIL
Mr. SARATH WICKRAMARACHCHI

Council Members

1. Mr. Sujith Cooke	Acme Printing and Packaging Ltd.
2. Mr.Sarath Wijesinghe	Aqua Packaging (Pvt) Limited
3. Mr.Sirimal Fernando	Astron Ltd
4. Mr.Lasitha Pathirana	Belden Industries (Pvt.) Ltd
5. Mr.Harsha Wanasinghe	Bureau Veritas Consumer Products Services Lanka (Pvt) Ltd.
6. Mr.Dilano Dias	Cargills Quality Foods Ltd
7. Mr.V.Kiritharan.	Causeway Paints Lanka (Pvt) Ltd.
8. Mr.Jude Rubera	Ceylon Biscuits Limited
9. Mr.Janaka Widanagamage	Colombo Cargo Express(Pvt)Ltd
10. Mr.Rohan De Silva	Colombo Dockyard PLC
11. Dr.Sajeeva Narangoda	Dankotuwa Porcelain PLC
12. Mr.G. S. Fernando	Dhanusha Marine Lanka Exports (Pvt) Ltd
13. Mr.Udaya Sirisena	DKW-Aqua International Pvt Ltd
14. Mr.M. Asif A. Karim	Eco Transfer Prints (Pvt) Ltd
15. Mr.Ruwan Fernando	Ernts & Young
16. Mr.Sanjaya Siriwardena	Fair First Insurance
17. Mr.Farhath Amith	Fanam International (Pvt) Ltd
18. Mr.Noel Piyathilake	Fascination Exports (Pvt) Ltd.
19. Mr.Niral Kadawathaarachchi	Freight Links International (Pte) Ltd
20. Mr.Sanjaya Samararatne	Global Sea Foods (Pvt) Ltd
21. Mr.Ananda Pathirage	H J S Condiments Limited
22. Mr.Tisil Cooray	I E International (Pvt) Ltd
23. Mr.Buddika Mallawaarachchi	International Distillers Ltd
24. Mr.Ruwan Rajapakse	Jiffy Products S.L. (Pvt) Ltd.
25. Mr.Gamini Saparamadu	Kent Display (Pvt) Ltd
26. Mr.Sean Van Dort	Mas Active Trading (Pvt) Ltd
27. Mr.Sumedha Hasthanayake	Mike Flora International (Pvt) Ltd
28. Mr.Kapila Sumanapala	Neil Fernando & Co., (Pvt) Ltd.
29. Mrs.Dawn Austin	Nidro Supply (Pvt.) Ltd
30. Mrs.Thushari Weerakoon	Ramya Horticulture (Pvt) Ltd
31. Mr.Kositha Kodytuakku	Ravi Industries Limited
32. Mr. Chanuka Jayasinghe	Samson International PLC
33. Mr.B.B.Kulupana	Sanken Overseas Pvt Ltd
34. Mr.Anura Fonseka	Shermans Logistics (Pvt) Ltd
35. Mr.Harsha Jayatunga	Sierra Cables PLC
36. Mrs.Hemali Bandara	Textyle Lanka
37. Mr.Prasad Vithanage	Tradlanka (Private) Limited
38. Mr. Ahsan Refai	Zam Gems (Pvt) Ltd



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Secretary General/CEO's Review

I am pleased to provide my Report for the 26th Annual General Meeting of the Chamber for the Calendar Year 2020 during a time where the world and its people are in the midst of an unprecedented challenge. The COVID-19 Pandemic has brought havoc in their lives. Most economies in the world are in recession. Hardly any country has been spared the adverse effects of the pandemic. Sri Lanka is no exception. Both the economy and social lives of the people have been severely affected. Our exporters especially who are the backbone of the economy, have had to face the brunt of the setbacks. Yet they are battling on bravely demonstrating their resilience once again. They have overcome such major challenges in the past on more than one occasion.



Mr. Shiham Marikar

However this time it is different. The Challenges are both in the domestic economic front which has adversely affected production, and also externally which has adversely affected Export markets. Nevertheless the NCE which is the guardian of our exporters, has continued to provide them vital services. This the Chamber has done albeit with a skeleton staff, and with severe constraints, conforming to all safety and health guidelines imposed by the Authorities. Currently the Chamber provides all services in digital formats to support exporters to the best possible extent.

In this context the Chamber has been fortunate during the last year to benefit from the rich experiences contributed by the President as a leading Exporter in the world renowned Apparel Sector of Sri Lanka, which enabled my task to guide the activities of the Chamber that much easier.

The Secretariat of the NCE led by me carried out the day-to-day operations of the Chamber in addition to the execution of Policy Directives, and implementation of Programs approved by the President, following discussions at the Council and Management Committee meetings of the Chamber. To facilitate this process a comprehensive Financial Plan, and Action Plans were provided by the Secretary General / CEO with the Director Operations to the Management Committee and the Council for approval. The Policy Directives, and Programs for implementation were executed within the parameters of the Financial Plan and the Action Plans. In this regard even though the Chamber engagement in various income generating projects was less due to the globally challenged situation, to complement revenue generation aggressive follow-up programmes were carried out to collect the Annual Member subscriptions to sustain the Chamber.

Following the re-election of Ms. Ramya Weerakoon as the first Lady President of the Chamber for 2020, implementation of services to benefit Members were vigorously pursued. In this regard the Chamber was in the forefront to represent Export related issues of Member Exporters by regularly participating in official Forums and other Platforms of the State. For this purpose the Chamber engaged very closely with the Export Development Board (EDB), the relevant Ministries, and other Private sector Trade Chambers, and Associations.

During the year under reference the Chamber had to face many challenges in Human Resources as operations were carried out with a minimum number of staff due to the health restrictions

imposed by the Government considering the COVID 19 pandemic. Currently the Chamber has 9 permanent staff members.

Further two sub committees of the Council viz: an Events Committee and a Finance Committee were set up to guide and monitor specific activities of the Chamber. The Events Sub Committee dealt with the conduct of the Annual Export Awards of the Chamber that was postponed to February 2021 due to the COVID 19 Pandemic, as well as guided the conduct of major Forums and Webinars etc. The Finance Sub Committee guided activities related to the formulation of the Annual Budget of the Chamber and the monitoring of expenditure and disbursements of finances related to programs that were implemented.

During the year 2020, NCE was able to initiate the Preventive Controls for Human Food Certification Training Program virtually, overcoming the challenge of conducting physical training sessions. This Training program provides the certification (FSPCA Certification) to meet FDA regulatory requirements for Preventive Controls Qualified Individual (PCQI) for the development and implementation of food safety management systems as part of the Food Safety Modernization Act.

The Chamber also actively engaged with the EDB in the formulation of the National Exports Strategy (NES) which resulted in the identification of six priority sectors to be promoted, and assisted, to diversify and expand exports from Sri Lanka. The Chamber continues to be a participant at the Steering Committee and other relevant sub-committees for implementation of activities of the NES along with the other relevant Stakeholders.

By conducting brain storming sessions with Council Members, the Chamber formulated proposals for the Annual National Budget related to Export Issues, with proposed measures for their resolution. Following the presentation of the Annual Budget, the Chamber conducted a 'Post-Budget Forum' virtually for Member Exporters and others in the Exports sector, to make them aware of the impacts of the relevant Budget proposals on the Export sector, focusing particularly on the Fiscal and Taxation proposals, and how best to make use of them for Business Development.

During the year 2020 Chamber was able to conduct many forums virtually and with the blessings of the modern technology, we were able to interact with Sri Lankan Mission officials who are overseas during these forums, which add value to member exporters.

In 2020, the Chamber conducted 10 Meetings of the Management Committee and 9 Meetings of the Council. Except for 01st meeting of year that was organized in a Hotel, all other meetings were conducted online, using the Zoom Platform.

Details of the activities of the Chamber implemented during the year 2020 are presented elsewhere in the Annual Report.



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Sectoral Heads

Sectoral Heads who are members of the Council are the representatives of member exporters of their respective Product and Services sectors. They are responsible to discuss with member exporters of their sectors issues of importance related to their sectors and to highlight them at the Council meetings for resolution. Member exporters of the respective Products and Services sectors are also expected to consult their Sectoral Heads to obtain advice regarding Sectoral issues.



Mr. Sanjay Siriwardena
Insurance Services
Fairfirst Insurance



Mrs. Ramya Weerakoon
Garments and Textiles
Trendy wear (Pvt) Ltd



Dr. Sajeewa Narangoda
Ceramic and Porcelain Products
Dankotuwa Porcelain Ltd



Mr. Sarada De Silva
Spices and Spice Based Products and
Essential Oils
Eastern Merchant PLC



Mr. Ravi Jayawardena
Toys & Allied Products
Golden Palm Crafts (Pvt) Ltd



Mrs. Dawn Austin
Fresh Fruit and Vegetables
Nidro Supply (Pvt) Ltd



Mr. Sarath Wijesinghe
Printing and Packaging Products
Aqua Packaging (Pvt) Limited



Mr. Jayantha Karunaratne
Tea and Tea Based Products
Imperial Teas (Pvt) Ltd



Mr. Tisil Cooray
Electronic Products
I E International (Pvt) Ltd



Mr. Dilshan Rajapakse
Rubber and Footwear Products
D Samson Industries (Pvt) Ltd



Mr. Gamini Saparamadu
Wood and Wood Based Products
Kent Display (Pvt) Ltd



Mr. Ahsan Refai
Precious Stones and Jewellery Products
Zam Gems (Pvt) Ltd



Mr. Prasad Vithanage
Agro Based Products Sector
Tradlanka (Pvt) Limited



Mr. Ruwan Fernando
Business and Professional Services Sector
Ernst & Young



Mr. Kapila Sumanapala
Boat Building & Related Products
Neil Fernando & Co. (Pvt) Ltd



Mr. Sarath Wickramaarachchi
Chemicals and Minerals Based Products
Multichemi (Pvt) Ltd



Mr. Janaka Widanagamage
Suppliers and Service Providers to Exporters
Colombo Cargo Express(Pvt)Ltd



Mr. Jude Rubera
Confectionary Products
Ceylon Biscuits Limited



Mr. Buddika Mallawaarachchi
Alcohol and Tobacco Based Products
International Distillers Ltd



Mrs. Thushari Weerakoon
Floriculture and Horticulture Products
Ramya Horticulture (Pvt) Ltd



Mr. Dilano Dias
Fresh and Processed Food Products
Cargills Quality Food Ltd



Mr. Sanjauya Samararatne
Marine Products (Sea Foods Fresh and Processed)
Global Sea Foods (Pvt) Ltd



Mr. Rohan De Silva
Ship Building & Ship Repair Services
Colombo Dockyard



Mr. Farhath Amith
Agro Based Products
Fanam International (Pvt) Ltd



Mr. Indra Kaushal Rajapaksa
Recycle Products
Kalhari Enterprises



Mr. Ruwan Rajapakse
Coconut & Coconut Based Products
Jiffy Products S.L. (Pvt) Ltd



Mr. Sirimal Fernando
Pharmaceutical, Medical & Beauty Products
Astron Ltd

The Structure of the Chamber

The Structure of the Chamber consists of a Council (Policy Making Body), a Management Committee (for Supervision of Operations and overall Administration) and a Secretariat headed by the Secretary General/Chief Executive Officer. The President of the Chamber chairs the Council which is the policy making body, and the Management Committee which guides operations of the Chamber, whose meetings are held monthly. Sectoral heads of important Products and Services sectors who are members of the Council highlights Sectoral issues at the Council for deliberation and resolution. The Council appoints sub committees from among their members for special purposes. There are ten such Sub Committees. The main Sub Committees among them are the Finance Sub Committee, Events Sub Committee and the Remuneration Sub Committee.

The Secretariat consists of specialized sections or units for Technical Services, Financial Services, Marketing, Human Resources, issue of Certificates of Origin, and for IT related services.

The Chamber maintains close links with export related state institutions such as the Ministry for International Trade, Export Development Board, Department of Commerce, Department of Customs, Ministry of Finance, Ministry of Foreign Affairs etc. The Chamber has also established links with international Organizations such the International Trade Center (ITC) in Geneva, Center for the Promotion of Imports from Developing Countries (CBI) in the Netherlands, the United Nations Industrial Development Organization (UNIDO) in Vienna, and the International Labour Organization (ILO) in Geneva to enhance services offered to Member exporters.

The NCE also has three affiliated organizations namely the National Institute of Exports (NIOE) which is the professional training arm, Indexpo Certification Limited (INDEXPO) which provides specialized export related certificates, and the National Cleaner Production Centre (NCPC) which provides environment, recycling of waste, and energy related services

Secretariat



Mr. Shiham Marikar
Secretary General/Chief Executive Officer



Mrs. Menaka Wanniarachchi
Director Operations



Mr. Sandun Koswattage
Accountant



Mr. Susantha Rupathunga
Senior Executive



Miss. Dilini Gamlathge
Executive Operations



Mrs. Kema Vasenth
Executive Technical Services



Mrs. Natalie Fernando
Executive Technical Services



Mr. Indika Liyanachchi
Executive ICT



Mr. Vijin Sandeepa
Office Aid

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the Top 1000 Banks in the World.

We wish to thank all our stakeholders for the confidence placed on us
and for the unwavering support and loyalty which helped us achieve this tremendous feat.

100
YEARS

 **COMMERCIAL BANK**

Foreign Trade Representatives (FTRs)



Mr. Irshad Cassim - INDIANAPOLIS, USA
Foreign Trade Representative of NCE in the USA
6209 Beachview Drive, No 72 Indianapolis, IN 46224
Tel: +13176838888/ +13176832733 (cell) / +13176837777
Email : galledutchfort@yahoo.com

Mr. Shoshan Sinnathamby - UFA, RUSSIA
Foreign Trade Representative of NCE in Russia
Sophi Perovski, Street 21/1-72 Ufa, Russian Federation
Email: shoshan@ufa-lanka.com
Tel: +79378610530 / +94767882210



Mr. Kapila De Silva - PERTH , AUSTRALIA
Foreign Trade Representative of NCE in Australia, Perth
10, Nuytsia Crescent, Canning Vale WA 6155, Australia.
Mobile: +61 426 904070
Skype: kapilaid WeChat: kapiladesilva
Email: kapilaid@gmail.com

Mr. Jayampathy Arambepola - MELBOURNE, AUSTRALIA
Foreign Trade Representative of NCE in Australia, Melbourne
23 Bournemouth Avenue, Springvale VIC 3171
Tel: 0094 777 383 471
Email: arambe.lk@gmail.com



Mr. C.P. Guhashanka - BRISBANE, AUSTRALIA
Foreign Trade Representative of NCE in Australia, Brisbane
Unite 35, Hallawell Road, Sunnybank Hills, QLD 4109, Australia
Contact Mobile / Whats App: 0094 77 366 7652
Email : guhatrans@gmail.com, guha@microcars.lk

Dr. Jagath Peiris
Trade Representative of the NCE in the United Kingdom
37A Upper Bloomfield Road, Bath, BA2 2RY, United Kingdom
Tel: +44(01225)938602, +44(07837)325465
E-mail: operations@silverline-creations.com, silverline-creations@nce.lk



Highlights of the year 2020

25th Annual General Meeting

The Annual Report for 2019 and the Audited Accounts for the Financial Year Ending 31st March 2020 were presented at the AGM. Mrs. Ramya Weerakoon was re-elected President of the NCE for the Year 2020. Other Office Bearers of the Chamber and a Council of 47 Members were also elected at the official segment of the NCE.



launch of the coffee table book

At the Post-Business Forum, the NCE launched a Coffee Table book published for the Second Time in partnership with the well-known Lanka Monthly Digest (LMD) Business Magazine. This high quality Coffee Table Book will be published annually under a three year contract with LMD, containing valuable information on Exports, including articles from well-known Export Champions related to their insights and experiences in the Export sector. It will be distributed to all important Trade Points both locally and overseas and will also be available for sale.



Forum on 'Human Capital Management'

A Forum on 'Human Capital Management' (HCM) was conducted by the National Chamber of Exporters (NCE) on February 27th at the Hotel Marino Beach, Colombo 3, with the participation of sizable gathering of Member Exporters of the Chamber and Business Leaders.

The Forum was conducted by the NCE based on the demand of Member Exporters of the NCE, many of whom face shortages of skilled labour for the production activities of their Enterprises, and also issues related to Human Capital Management.



The key note address at the Forum was delivered by Prof. Ajantha Dharmasiri Chairman of the Post Graduate Institute of Management, who is an accomplished Academic, Corporate Trainer and Strategy Consultant with decades of Public and Private Sector experience. His insightful address was followed by a Panel Discussion moderated by Ms. Chiranthi Cooray Chief Transformation Officer of the Hatton National Bank PLC. The other four Panelists were Ms. Sewwandi Wijesekera Asst. Director General and Head of Solutions of the Employer's Federation of Ceylon, Ms. Diderdre Candappa Director Human Resources of Linea Acqua, Ms. Deshika Rodrigo Executive Coach and HR Consultant and Ms. Madhavi Gunawardena Commissioner of Labour of the Department of Labour, and Assistant Director of Women and Childrens' Affairs.

Business to Business (B2B) discussion with Sri Lankan Air Line Officials

As the Strategic Airline Partner of NCE, Sri Lankan Airlines conducted a forum at NCE Secretariat on 17th January 2020, addressing member exporters on exclusive offers and discounts available for NCE members.

Sri Lankan Airlines officials highlighted many CARGO related services available for exporters describing the benefits and special discounts.

Webinar on “COVID Controlled Environment Compliance Certificate for Organizations on Occupational and Customer Safety”

The Chamber organized in Strategic partnership with Rotary, organized a webinar on “COVID Controlled Environment Compliance Certificate for Organizations on Occupational and Customer Safety” that was held on 20th May 2020 with a view to focus on the Certification that will be introduced by Sri Lanka Standard Institute (SLSI) that will have immense benefit for Sri Lankan Enterprises, especially Exporters as the Certification is related to Complying with Occupational and Customer Safety regulations in Business Operations.



COVID CONTROLLED ENVIRONMENT ' Compliance Certificate for Organizations on Occupational and Customer Safety - “Let the World know that your enterprise follows stipulated Occupational and Customer Safety measures to overcome COVID -19 “

Webinar on How to Navigate your Business through COVID-19

In 2020, as the world witnessing the second rapidly spreading deadly Coronavirus, number of people were affected, since its emergence has already exceeded substantially, bringing the ordinary lives and the world economy to a standstill. Organizations that are unprepared to face the inevitability of a pandemic are at a risk as it is not just about the illness, but which presents organizations with multifarious effects capable of crippling the operational ability of a business. Even countries and organizations that have not been directly affected by this contagion may still find supply chain failures that become a major issue.



Reckoning this negative impact on our member enterprises, the Chamber organized this seminar on 06th May 2020 with expertise support of a group of resource personnel to strengthen the Members to learn how to evaluate and formulate the content of a pandemic plan which covers the operation, finance, market opportunities, regulations and employees.

Webinar on ‘Commercial Bank to support Sri Lankan Exporters’

An interactive session was organized on zoom platform by NCE in partnership with Commercial Bank PLC to highlight the support for Sri Lankan Exporters extended by the bank. The following areas were discussed during the forum.

- Vital role played by the SME sector in the economy
- Post COVID-19 strategies to develop businesses
- Risk Mitigation
- Build a robust fallback strategy in the event of disaster
- General overview of Commercial Bank
- What financial assistance and advise that can be offered by the Bank in terms of the above facts
- New tailor made facilities available for SME's



Webinar on ‘Access to EU market and underutilization of GSP plus’

This webinar was held on 28th October 2020 on zoom platform with the guidance and support from Sri Lankan embassy in Belgium together with a other panelists who shared their views on the subject matter. The areas of Reasons for underutilization of GSP plus, Non-tariff barriers in exporting to EU markets, Latest market trends/demands in EU, Winning strategy for FDI's, were highlighted during the webinar.

The following panel members contributed towards the forum.

- Her Excellency Mrs Grace Asirwatham – Ambassador of Sri Lanka to Belgium and European Union
- Mr Somasena Mahadiulwewa – Director of Commerce – Head of Bilateral Affairs Division – Department of Commerce
- Mr Sanjaya Samararatne – Chief Financial Officer of Global Rubber Industries (Pvt) Ltd
- Mr Sarada de Silva – Chairman – B Darsin de Silva & Sons (Pvt) Ltd

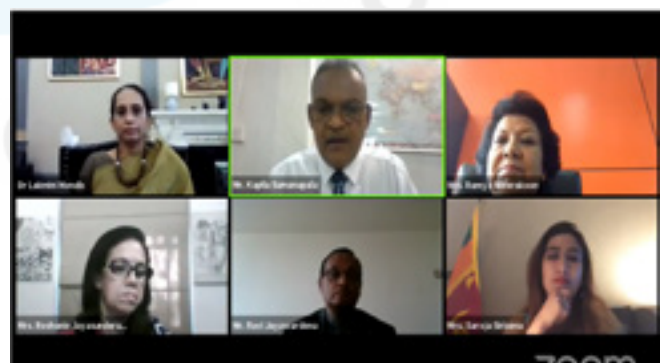


Webinar on ‘Strengthen and Promote economic and Business Relations between Sri Lanka & UK’

A webinar was organized by NCE to discuss economic and business relations between Sri Lanka and UK in view of post Brexit was supported by the Sri Lankan embassy in UK. A prominent team of panelists were invited to contribute for the discussion headed by Her Excellency, Mrs Saroja Sirisena, Sri Lankan High Commissioner to UK followed by Dr Lakmini Mendis, Minister Commercial, SLHCL and Mrs Roshanie Jayasundare Moraes, President – Council for Business with Britain. This was held on 16th September 2020 on zoom platform.

Following areas were discussed during the forum.

- General overview of how Sri Lankan exports to UK been affected due to COVID-19, highlighting Apparel Sector as well as other main exports to the UK Market Travelling & engaging in Business in UK
- Post Brexit and new tax regime introduced by UK
- Role of CBB/Initiatives Taken/CBB views on Brexit/CBB & NCE potential partner program

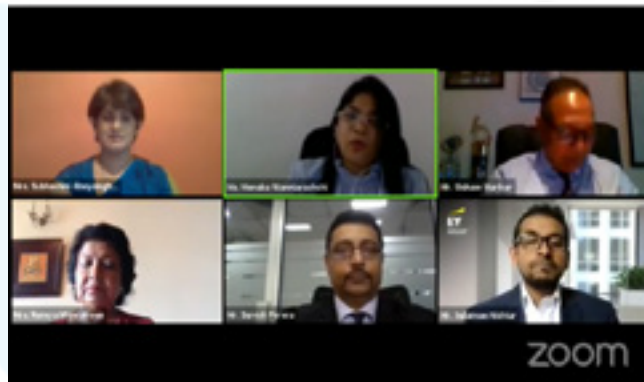


Exporters' Budget forum 2020

The Chamber plays a vital role in submitting proposals from member exporters for the National Budget and had so far been successful in getting some of the proposals included in the final budget by the Ministry of Finance. NCE in this regard, has successfully organized a pre discussion via zoom inviting members to discuss on budget proposals which have not been implemented during 2019 and to include them in the budget 2020 with new areas of input.

The following panelists shared their views and insights on the subject matter with the audience.

Following the presentation of the National Budget 2020 at the parliament by the Honorable State Minister of Finance during November 2020, NCE organized the Post Budget Seminar to introduce, discuss and highlight the budget and its impact on the Exports/Imports of the country which was held on 24th November 2020 on zoom platform. The objective of this webinar is to explain and understand the impact and its tax implication on trade, exports and imports of the country.



The following panelists contributed for the forum.

- Mr Suresh Perera – Principal – Tax & Regulatory KPMG Sri Lanka
- Mrs Ramya Weerakoon – President – National Chamber of Exporters of Sri Lanka
- Mr D R S Hapuarachchi – Deputy Commissioner General, Tax Policy, Legislation, Rulings and International Affairs of Dept. of Inland Revenue
- Mrs Subhashini Abeysinghe – Research Director – Veritae Research
- Mr Suleiman Nishtar – Partner E&Y

Webinar on Sri Lankan Agro Industry and Post-Harvest

The forum was organized to discuss in detail the issues associated with the Sri Lankan Agro Industry and also agricultural wastage in the supply chain. We discussed in detail and elaborated on a workable mechanism to connect the producers and traders/exporters to minimize the wastage, strengthen the supply chain and increase agro based exports of Sri Lanka. The forum also highlighted the areas of diversification of business to exploit the increasing demand for food in the world.

- Mr. D.A. Perera-Chairman – Sri Lanka Spice Council
- Mr. Rizvi Zaheed-Director Vidullanka PLC/Chairman Sri Lanka Agripreneurs' Forum
- Mr. D.K. Rajapaksa-Emeritus Managing Director – DSI Samson Group (Pvt) Ltd
- Mr. D.A.Perera-Chairman – Sri Lanka Spice Council
- Mr. Sarada de Silva-Chairman – B Darsin de Silva & Sons Private Limited
- Mrs. Thushari Liyanage-Director Research – Division of post Harvest Technology-Dept.of Agriculture
- Mrs. Sanduli Dehigaspitiya-Asst.Director Research - Division of post Harvest Technology-Dept.of Agriculture
- Mr. Prasad Idamekorala-Soil science Division/Turmeric Crop Leader – Dept of Export Agriculture



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Asbestos air monitoring
Carbon foot print calculation
Boiler energy audit

Occupational Exposure

Illumination levels
Heat stress
Temperature
Relative Humidity
Respirable dust level
Formaldehyde/VOC/H₂S/NH₃
Microbiological air testing
(Active /passive)
Compressed air testing

Noise levels

Fugitive Emission

Total Suspended Particulate Matter
Non Methyl Volatile Organic Compounds (NMVOC)
Ammonia Emission

Flue gas/ Stack Emission

Particulate matter
Smoke Opacity
O₂, CO₂, SO₂, NO_x, CO
Heavy metals,
VOC, Dioxin & Furans
USEPA Methods

Soil and Sludge

SLS 1246 compost standard
Toxicity characteristic leachate
procedure(TCLP) analysis
Heavy metals

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e mail : bvcps.lanka@lk.bureauveritas.com

Web : www.bureauveritas.com/cps

Familiarization sessions with newly appointed Commercial Officers

The Chamber organized 03 webinars with newly appointed Commercial Officers by Department of Commerce prior to their departure to address the member exporters of the Chamber. These were customary familiarization sessions organized to meet members of Trade Chambers and involved 10 Commercial Officers to Sri Lankan Trade Missions in Australia, Indonesia, Japan, Malaysia, United Kingdom, Sweden, Canada, Russia and Egypt.

First Virtual 'Preventive Controls Qualified Individual' (PCQI) Training Program for Sri Lankan food sector exporters

The very first virtual PCQI Training Program, out of a training series of PCQI's since 2019 was conducted from 24th to 26th June 2020, in furtherance of its Value Added Services to Exporters in the Food sector.

NCE initiated the Preventive Controls for Human Food Certification Training Program which provides the certification (FSPCA Certification) to meet FDA regulatory requirements for Preventive Controls Qualified Individual (PCQI) for the development and implementation of food safety management systems as part of the Food Safety Modernization Act.



The Chamber originated this program in furtherance of its Value Added Services to Exporters in the Food Sector.

This training was developed by Food Safety Preventive Control Alliance (FSPCA), a road-based public private alliance created by US Food and Drug Administration (FDA) and the Illinois Institute of Technology's Institute for Food Safety and Health (IFSH) in co-operation with the Association of Food and Drug Officials.

Partnership with Women Empowered Global (WEG)

NCE joined hands with Women Empowered Global (WEG), an organization dedicated to empowering women through education, leadership, career and entrepreneurial programs to empower SMEs and the export sector for sustainability, human capital development and women empowerment.

The project titled "Gearing Up for the Post-COVID Economic Rev Up" will include services such as Entrepreneurship and Leadership coaching, Master class Webinars on vital workplace soft-skills that are required for teams to survive and grow out of COVID-impact successfully.



Partnership with Bureau Veritas Lanka (Pvt) Ltd to provide special “Cov-Safe” Certification for Exporters

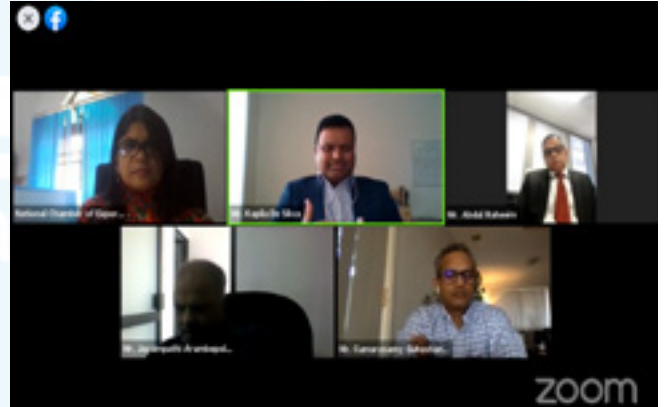
The NCE has partnered with Bureau Veritas Lanka (Pvt) Ltd to provide “Cov-Safe Certification” which has international recognition. The NCE being a strong advocate for sustainable and ethical trading practices, which also includes ensuring employee safety of exporting industries, safety of the clients and continuous hygienic practices, is in the view that Sri Lankan companies should be geared with the right tools to protect both their Employees and Cli-



ents, to fight against Covid-19. The local arm of the internationally recognized Bureau Veritas Group has developed a special certification named “Cov-Safe hygiene assessment” certification to ensure the Sri Lankan companies will be audited to ensure best practices to fight Covid 19

Webinar on ‘Insight from the Australian Market’

Chamber conducted a webinar on 30th June 2020 (Tuesday) in support of the member exporters to expand their market share in the Australian Market. On our invitation, Mr Kapila de Silva – NCE Foreign Trade Representative from Perth, Mr Jayampathy Arambepola – NCE Foreign Trade Representative from Melbourne, Mr C . Guhashanka - NCE Foreign Trade Representative from Brisbane joined the webinar together with Mr Abdul Raheem , the Commercial Officer from the Sri Lankan High Commission in Australia as panelists.



They shared with the audience the market insights for Sri Lankan Products and also highlighted the emerging demand for new products and services from Australian consumers under the new normal.



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Strategic Partnerships Entered into by NCE in 2020

Partnership with Scanwell Logistics Pvt. Ltd

NCE joined hands with Scanwell Logistics Sri Lanka, pioneers in global logistics, on a strategic partnership to support the Export Industry of the country. Under the partnership agreement Scanwell Logistics will be one of the strategic sponsors of many events and forums conducted by the Chamber in support of the member exporters and export industry of Sri Lanka. The partnership agreement has been signed in September 2020 and will be valid for a period of one year, renewable thereafter with mutual consent between the partners to the agreement. Scanwell Logistics provides end to end logistical solutions on a regional and international scale with over 37 years of accredited expertise.

Renewal of Partnership with Ernst & Young (E&Y)



NCE entered into a Strategic Partnership with the well-known Multinational Audit Firm E&Y in 2016 for a period of five years, wherein E&Y assisted the NCE to prepare an Operational Manual to make it highly professional in the delivery of services to Exporters. In 2017 E&Y came on board to assist the NCE by providing professional inputs for the judging process of the Annual Export Awards, and as a facilitator to the Independent Panel of Judges to ensure transparency, and integrity in the selection of Award Winners. This professional input has

been continued annually for the Awards event up to 2020, through a Collaborative Agreement, which the NCE renewed in 2020. Further E&Y entered into a separate Agreement with the Chamber as its 'Strategic Knowledge Partner'.

Partnership with JDC Printing Technologies (Pvt) Ltd

NCE entered into a Strategic Partnership with JDC Printing Technologies (Pvt) Ltd, a partner for world renowned Konica Minolta in September 2020 and the agreement signed between parties at NCE business premises. As a market leader in the printing and packaging industry



for the last 40 years, JDC Printing Technologies together with Konica Minolta Business Solutions Asia Pte Ltd will be a strategic partner for many forums conducted by NCE during the validity period of the agreement.

Partnership with Expack Corrugated Cartons Pvt. Ltd

NCE entered into a Strategic Partnership with Expack Corrugated Cartons Pvt. Ltd (Expack), as its Strategic Packaging Partner. Expack manufactures and markets printed corrugated cartons, according to individual specifications of Exporters and domestic users exceeding customer expectations, by delivering quality products on time. Expack is ISO 9001-2008, ISO 14001-2004, and WRAP Certified; and has won several prestigious Awards.



Expack works in Partnership with customers to develop their corrugated carton packages, and takes a project from conception, design, and prototyping, to high volume production. Apart from the traditional manufacture of corrugated cartons, Expack is venturing into a whole new range of Innovative storage solutions for the Garment Industry, as well as in paper based environmentally and eco-friendly warehousing accessories. In terms of the Strategic Partnership, Expack will be able to receive publicity, and promotions for the Products and Services it offers to Exporters. Further special discounted packages, will be offered to Member companies of the Chamber.

Partnership with Mobitel (Pvt) Ltd

NCE signed the Partnership Agreement with Mobitel for the 27th consecutive year under a premium sponsorship of the prestigious Annual Export Awards 2020, the flagship event of the Chamber. Mobitel has been the main sponsor of this significant event for the since 1993 and continues to patronage NCE Awards with their solid presence to support the exporters of Sri Lanka.



Partnership with Commercial Bank PLC

As the Strategic Banking Partner for year 2020, NCE signed up with Commercial Bank of Ceylon Plc, a leading private sector commercial bank which offers many financial products for Sri Lankan exporters especially to export oriented small and medium enterprises. The agreement has been signed between parties at Commercial Bank of Ceylon PLC, Head Office on February 2020.



Under the partnership agreement, Chamber conducted a special webinar on supporting Sri Lankan Exporters to highlight various financial services offered by the bank for exporters.

Partnership with Macksons Paints Industries Pvt. Ltd

National Chamber of Exporters of Sri Lanka (NCE), entered into a Strategic Partnership with Macksons Paints Industries (Pvt) Ltd, an Industry Leader in paints and surface coatings, a Sri Lankan company and renowned for international quality products.



Through the partnership, Macksons will contribute towards uplifting the SME Exporters of the country in liaison with the Chamber Initiative to develop the potential exporters of Sri Lanka.



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Media Releases by the Chamber During 2020

Published Date	Article Title	Names of the Newspapers						
		Daily News	Daily Mirror	Daily FT	The Island	Sunday Observer	Sunday Times	The Morning
29 th January 2020	NCE conducts AGM at the Hotel Galadari to elect Office Bearers for 2020	X		X				
31 st January 2020	Director General of Commerce outlines at the AGM of the NCE, Sri Lanka's Foreign Trade Policy Regime and the Way-Forward.		X	X				
09 th February 2020	NCE Gears-up for 2020 with several key Initiatives and Programs to support Member Exporters			X		X		
11 th February 2020	Ambassador of the Delegation of the European Union in Sri Lanka advocates a more open Trade Policy, at the AGM of the NCE	X	X	X				
13 th February 2020	NCE to conduct an important Forum on 'Human Capital Management' (HCM) on 27th February at the Marino Beach Hotel, Colombo	X	X	X				
17 th February 2020	NCE provides an opportunity for Member Exporters to have an edge in International Markets	X		X				
20 th February 2020	NCE Conducts Training on 'Preventive Controls Qualified Individual' (PCQI)	X						
04 th March 2020	NCE encourages Sri Lankan Exporters to fill the void in 'International Value Chains' due to production disruptions in China	X		X				
10 th March 2020	NCE Launches Second Edition of Coffee Table Book at the AGM			X		X		
11 th March 2020	NCE conducts important Forum on 'Human Capital Management'	X						
24 th March 2020	NCE commends the Government for Measures taken to overcome to COVID-19 Crisis.	X	X				X	
29 th March 2020	NCE offers digital services to exporters to effect shipments with out disruption at this critical time.	X						
03 rd April 2020	NCE PROPOSES TO PROVIDE ASSISTANCE TO SUSTAIN THE EXPORT SECTOR UTILIZING THE RESOURCES OF THE EMPLOYEE PROVIDENCE FUND			X				

06 th April 2020	Is downsizing the right thing? NCE probes into the pros and cons of laying off employees		X					
08 th April 2020	NCE commends address of Prime Minister on measures to overcome COVID 19	X		X				
17 th April 2020	Predicament of Sri Lankan Exporters due to cancellation of Export orders by Buyers citing COVID -19.							
24 th April 2020	NCE SOLICITS GOVERNMENT SUPPORT TO RETAIN EMPLOYEES OF EXPORT ENTERPRISES.	X	X	X				
28 th April 2020	NCE Press Releases on NCE SUBMITS PROPOSALS REGARDING LABOUR ISSUES FACED BY THE EXPORTERS DUE TO COVID 19 PANDEMIC, TO HON. MINISTER OF LABOUR RELATIONS	X						
07 th May 2020	NCE pleads with Govt. Salvage duped exporters	X						
13 th June 2020	NCE conducts the very first Virtual 'Preventive Controls Qualified Individual' (PCQI) Training Program for Sri Lankan food sector exporters	X				X		
22 nd June 2020	NCE Launches Application for Annual Export Awards 2020	X	X			X		
08 th August 2020	Women Empowered Global Joins Hands with National Chamber of Exporters to Empower SME's	X		X	X			
09 th August 2020	NATIONAL CHAMBER OF EXPORTERS WELCOMES THE NEW GOVERNMENT	X		X	X			
17 th August 2020	NCE partners with Bureau Veritas Lanka (Pvt) Ltd to provide special "Cove-Safe" Certification for Exporters		X			X		
18 th August 2020	NCE EXPRESSED CONFIDENCE OF THE EXPORT FRATERNITY FOR A PRO GROWTH GOVERNMENT		X					X
19 th August 2020	Awards of the NCE 2020 - Why Should An Exporter Apply for an Export Award	X						
02 nd September 2020	NCE renews Collaborative Agreement with Ernst & Young (EY) as its Strategic Knowledge Partner	X	X	X				
03 rd September 2020	Mobitel sponsors NCE Export Awards for the 27 th consecutive year	X		X				
02 nd October 2020	Import of raw materials still continuing despite ban	X						

06 th October 2020	KONICA MINOLTA PARTNERED WITH NATIONAL CHAMBER OF EXPORTERS OF SRI LANKA (NCE)		X				X	
11 th October 2020	NCE Emphasizes The Leading Role Performed by the Apparel Sector Amidst COVID -19 Challenges	X						
02 nd November 2020	NCE pleads with all enterprises to adopt swift measures to overcome resurgence of COVID-19 waves	X	X		X			
06 th November 2020	Press Releases on NCE POSTPONE ITS ANNUAL EXPORT AWARDS	X	X	X		X		
09 th November 2020	NCE gives 'Food for Thought' to Presidential Candidates on key challenges of country	X	X					
29 th November 2020	NCE Post Budget Webinar Issues Impacting the Exports Sector highlighted"	X	X	X				
06 th December 2020	NCE Congratulates Mr. Suresh De Mel, newly appointed Chairman of the EDB	X	X	X				



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Main Services by the Chamber

PUBLICATION OF THE “SRI LANKA EXPORTER” MAGAZINE

The Magazine is published quarterly and carries valuable articles of current interest to Exporters such as, trade information, export statistics, export market trends, export performance indicators etc. It is distributed among Member companies of the Chamber and to all trade points in Sri Lanka and overseas markets and also to leading corporate clients.

ISSUE OF CERTIFICATES OF ORIGIN AND RELATED EXPORT DOCUMENTS

The NCE is a designated Chamber by State authorities to issue Certificates of Origin (CO) and related documents to Sri Lankan Exporters. COs issued to both member and non-member exporters and all Members are entitled to concessionary rates that can be obtained manually or digitally.

RECOGNITION OF EXPORT PERFORMANCE

The Annual NCE Export Awards, the flagship event of the Chamber serves to recognize and reward export performance of Sri Lankan Exporters of Goods and Services, and Service Providers to Exporters. It is open for both member and non-member exporters in Sri Lanka, and also for SME exporters from the provinces. It is the most prestigious event in the Sri Lankan business calendar.

DISSEMINATION OF TRADE INQUIRIES AND TRADE LEADS

Trade inquiries and trade leads received from Sri Lankan missions overseas, foreign trade chambers, and other trade organizations are disseminated to members on a timely basis. Specific trade inquiries are provided exclusively to members in the relevant sectors.

CONDUCT OF TRAINING PROGRAMMES AND WORKSHOPS

Conduct Training Programmes on export related subjects for the benefit of members and non-members

PARTICIPATION IN TRADE FAIRS, EXHIBITIONS, TRADE DELEGATIONS ETC.

Participates in overseas and local Trade fairs & Trade Exhibitions and Organizes Trade Promotion Programmes and Trade Delegations, as well as Inward Buying Missions.

CONDUCT OF PROFESSIONAL COURSES THROUGH THE NATIONAL INSTITUTE OF EXPORTS (NIOE)

The Chamber conducts Professional Certificate Courses in the field of exports, through the NIOE which is an independent nonprofit service organization. It also provides an online e-learning facility especially for SMEs and students to provide knowledge related to International Cross Border Trading is provided in collaboration with the International Trade Centre (ITC) in Geneva.

ISSUE OF SPECIALIZED CERTIFICATES

The NCE issues specialized certificates such as ISO 22000, HACCP, ISO 9001, ISO 50001, ISO 14000, OHSAS 18001, GMP etc. to exporters through IndExpo Certification Ltd., under a UNIDO supported project.

ASSISTANCE FOR CLEANER PRODUCTION AND WASTE CONTROL

The NCE supports Resource Efficient Cleaner Production (RECP), and Waste Control efforts of member companies, through collaboration with the UNIDO supported National Cleaner Production Centre (NCPC). Services related to Energy Audits, Water Audits, Carbon Foot prints etc. are also provided.

ACCESS TO SERVICES OF OVERSEAS TRADE REPRESENTATIVES

The NCE provides Trade Promotion Services to member exporters through Foreign Trade Representatives (TRs) in overseas markets. Currently there are 07 such FTRs appointed by NCE in Australia- Brisbane, Victoria, Perth, India (Chennai), Seychelles, Maldives, Russia (Ufa), and USA (Indianapolis).

WEBSITE FACILITIES (www.nce.lk)

The website provides free listing for member companies. Also provide information on available Agri and Fisheries products from producers in the Northern Province to facilitate Exporters to establish business linkages, under the Employment Generating for Local Reconciliation (EGLR) Project of the International Labour Organization (ILO).

SECTORAL MEETINGS

The Chamber organizes monthly Sectoral meetings for members under the leadership of the Sectoral Heads in the Council of the Chamber, in order to prepare strategic plans for the sectors, and to highlight policy and operational issues which need resolution.

REPRESENTATION OF MACRO AND INDIVIDUAL ISSUES

Represents and supports individual as well as macro issues faced by members, at the relevant State Institutions and Forums, with a view to resolving them.

DISSEMINATION OF MARKET INFORMATION, TRADE STATISTICS AND BUYER INFORMATION

Export Development Board, Sri Lankan Missions Overseas, NCE Foreign Trade Representatives and Trade Associations provide market information, trade statistics and buyer information.

AUDITORIUM FACILITIES

Provides Auditorium Facilities to members as well as non-members to conduct meetings, workshops and training programs.

DISTRIBUTION OF MEMBERS DIRECTORY

It is distributed to Sri Lankan missions overseas, and to other important overseas trade points. It creates awareness regarding the products and services offered by member companies, and their contact details.

LINKING OF PRODUCERS WITH MEMBER EXPORTERS

The Chamber has a programme to link producers of agricultural and fisheries products especially from the Northern Province with member exporters of the Chamber, to facilitate marketing of their products in International Markets.

SUPPORTS SME'S UNDER THE 'POTENTIAL EXPORTERS' PROGRAMME

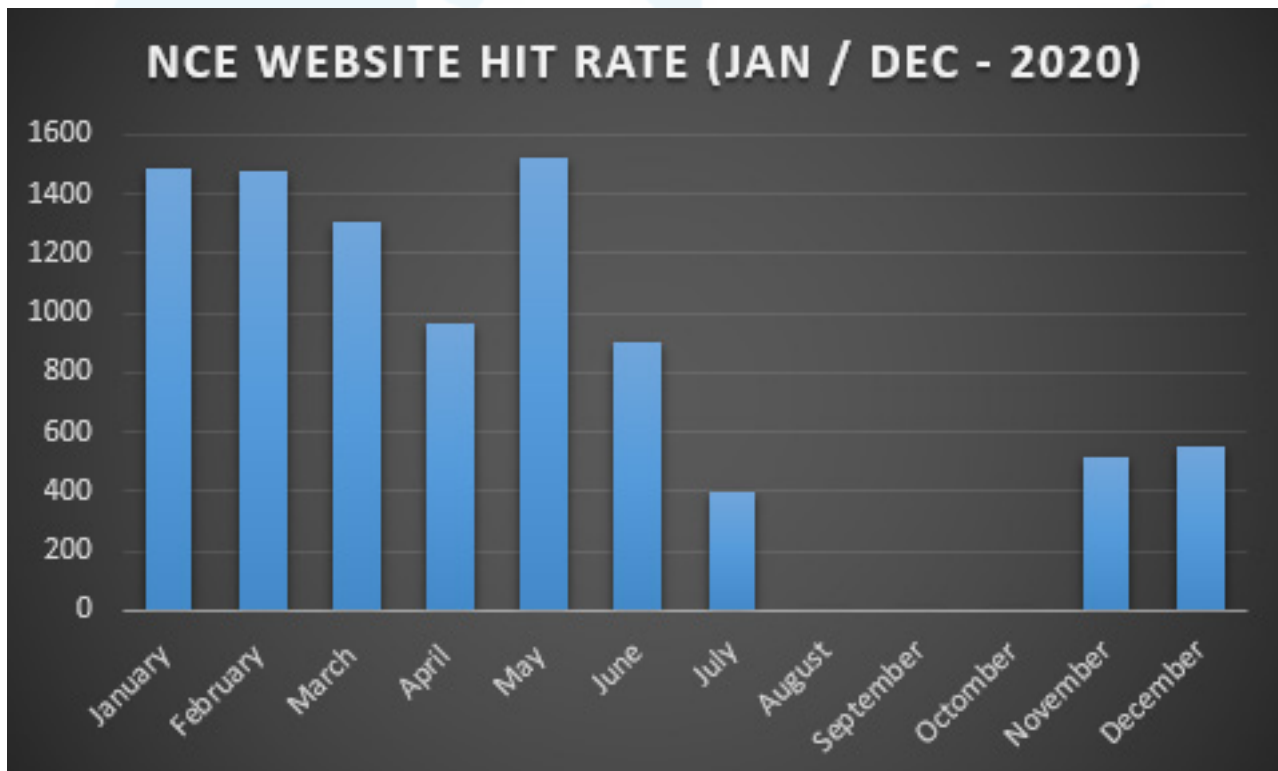
The Chamber has a special 'Potential Exporters' Programme to support SME's with Export Potential, providing free advisory services and specific assistance for a period of one year, to develop them to be future exporters.

SUPPORT SERVICES FOR WOMEN ENTREPRENEURS AND EXPORTERS

Links job offers for females who seek jobs in the field of International Trade.
Networking opportunities with other women led enterprises both local and international and
Training and learning opportunities for potential Women Exporters.

Website of the Chamber

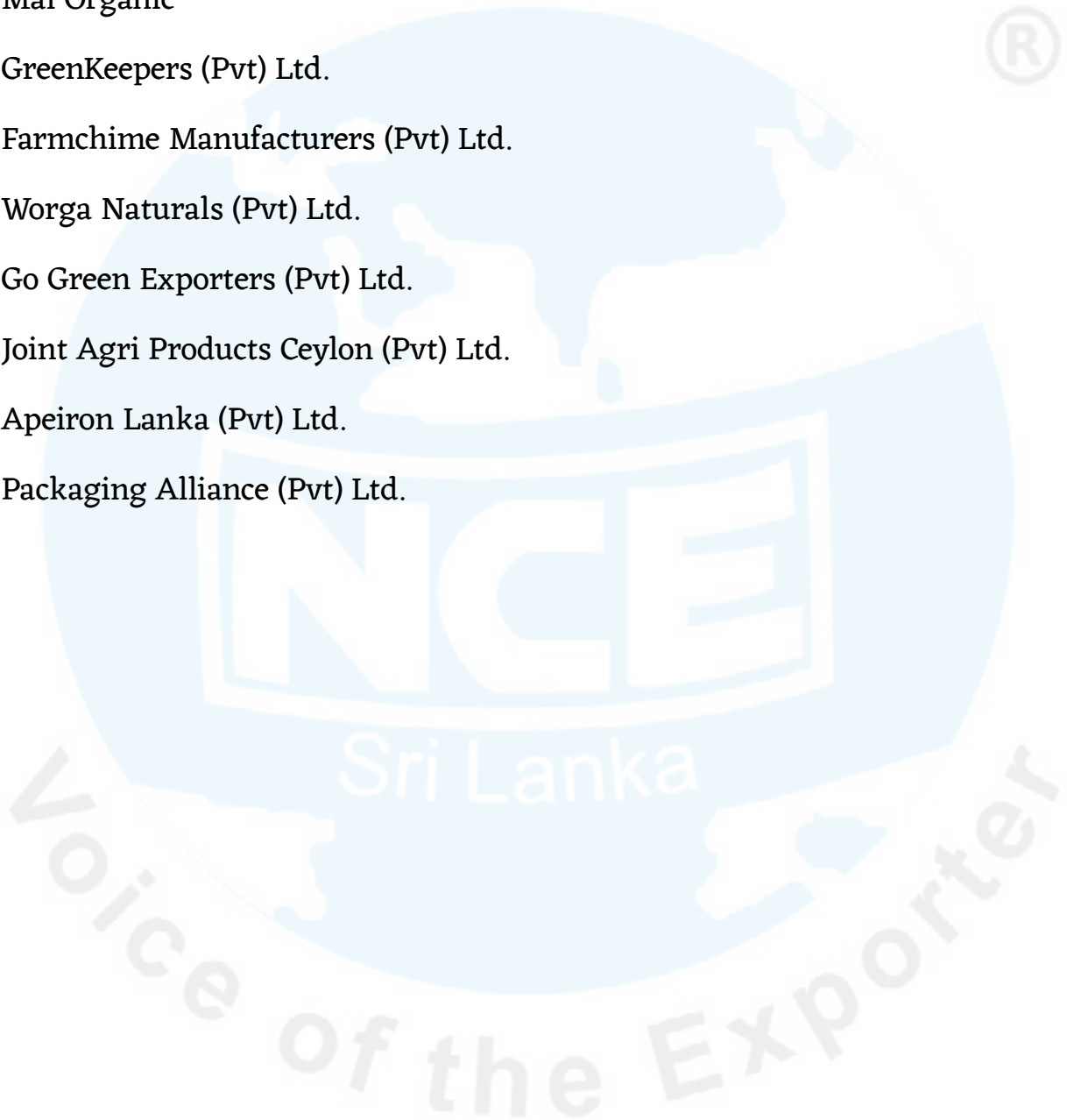
NCE revamped its website and announced the launch on 10th November 2020. This newly designed website is full of relevant information which are easily accessible for members and for any potential visitor to the site. We endeavor to provide our members with the most accurate, up to date information and share important news through the website which is also more faster, easier to navigate and user-friendly.



Position of Membership

New Members who joined the Chamber during the Calendar year 2020 as listed below.

1. Mal Organic
2. GreenKeepers (Pvt) Ltd.
3. Farmchime Manufacturers (Pvt) Ltd.
4. Worga Naturals (Pvt) Ltd.
5. Go Green Exporters (Pvt) Ltd.
6. Joint Agri Products Ceylon (Pvt) Ltd.
7. Apeiron Lanka (Pvt) Ltd.
8. Packaging Alliance (Pvt) Ltd.



Report from the National Institute of Exports of Sri Lanka (NIOE)

The NIOE is an affiliate of the NCE that was set up a few years ago to satisfy a demand of exporters to provide specialized Professional Training, and Qualifications related to International Trade, and for skills development. The NIOE which had humble beginnings, has developed into a self-sustainable non-profit Service arm of the Chamber. Currently the NIOE conducts three Professional Certificate awarding courses on International Trade Management at the Certificate, Advanced Certificate, and Diploma levels in affiliation with the Sri Lanka Foundation (SLF).

Additionally, the NIOE also conducts on-line training courses related to 'Cross Border' Trade transactions, as well as training workshops on specialized subjects including soft skills related to exports, in collaboration with other professional Institutions such as the Multinational Audit Firm KPMG, the Institute of Certified Management Accountants (CMA) etc. These courses are of immense benefit to entrepreneurs in the export sector, employees in Export Enterprises, and school leavers who wish to embark on a career in the field of exports.

The Board of Directors of the NIOE consist of the Following,

- Dr. Jagath Peiris (Chairman)
- Mr. Ramal Jasinghe (Deputy Chairman)
- Mrs. Ramya Weerakoon
- Mr. Ravi Jayawardena
- Mr. Sarada De Silva
- Mr. D. K. Rajapakse
- Mrs. Dawn Austin
- Mr. Dilshan Rajapakse
- Mr. Lakshan Algama
- Mr. Saminda Bandara

Founder Members of NIOE

- Marina Foods (Pvt) Ltd /NMK,
- Edna Group, Anverally and Sons (Pvt) Ltd.
- Omega Line Ltd.
- Pulses Splitting and Processing (Pvt) Ltd.
- Global Sea Foods (Pvt) Ltd
- Trendy wear (Pvt) Ltd
- B Darsin de Silva and Sons (Pvt) Ltd
- Dr.Jagath Pieris
- Euro Asia Corporation (Pvt) Ltd
- D.Samson Industries (Pvt) Ltd.

Life Members

- Richard Peiris Exports PLC,
- Richard Peiris Natural Foams Ltd.
- Ceylon Leather Products PLC
- HJS Condiments Ltd.
- Lanka Hydraulic Institute Ltd.
- Eco Transfer Prints (Pvt) Ltd.
- Clarion Logistics (Pvt) Ltd
- Ridma Products (Pvt) Ltd
- Jiffy Products S.L.(Pvt) Ltd
- Zam Gems (Pvt) Ltd
- Macksons Paint Industries (Pvt) Ltd
- Nidro Supply (Pvt) Ltd
- Orel Corporation (Pvt) Ltd
- Bureau Veritas Consumer Products Services Lanka (Pvt) Ltd
- Beauty Gems

Affiliated Services

The National Cleaner Production Center (NCPC):

NCPC, Sri Lanka was initially setup by UNIDO. Currently it functions as an autonomous, non-profit guarantee company. The Joint Stakeholders of the NCPC are the NCE and CNCI. The Board of Directors of the NCPC comprise two representatives each from the NCE and CNCI, as well as high-level representatives from the Ministry of Industry and the Commerce, Ministry of Mahaweli Development and Environment, Sri Lanka Sustainable Energy Authority (SLSEA), and Coordinating Secretariat for Science, Technology and Innovation (COSTI). Mr. Ramal Jasinghe, Immediate Past President of the NCE and Mr. Shiham Marikar, Secretary General/CEO are the NCE Representatives.

NCPC offers a myriad of services under its portfolio to Industries as well as other enterprises and organizations in Sri Lanka in order to achieve sustainability. Resource Efficient Cleaner Production (RECP) and Energy Assessments, Carbon Management, Waste Audits, Waste Water Treatment, Chemicals Management, and ISO implementations are some of the key services provided by the Centre to improve productivity and profitability of enterprises. NCPC is also a registered Energy Service Company (ESCO) under the SLSEA.

The services of the NCPC enables enterprises to enhance their profitability, through improvements in productivity, and also enables recognition of enterprises among prospective overseas buyers, since the above measures are gaining increasing acceptance in International Markets.

Indexpo Certification Limited

Ind-Expo Certification Limited is a not for profit certification & Training Organization, established by the Ceylon National Chamber of Industries (CNCI) and the National Chamber of Exporters of Sri Lanka(NCE) as its Shareholders.

The services provided by Indexpo to the Local and Export oriented enterprises comprises conduct certification audits & award certifications covering ISO 9001 Quality Management Systems, ISO 22000 - Food Safety and Management Systems, HACCP, (GMP), ISO 14001 - Environmental Management Systems and ISO 45001- Occupational Health and Safety Systems etc. Indexpo also provides training in the areas of Food Safety, Occupational Health, Quality and Environmental Systems. Indexpo has received accreditation through the Sri Lanka Accreditation Board (SLAB) which is a Member of the International Accreditation Forum (IAF) and the certifications awarded by Indexpo is Internationally recognized through Multilateral Recognition Arrangement (M LA) of IAF. The SLAB is also recognized by the Pacific Accreditation Corporation (PAC). The company has awarded more than 180 (300) certifications including both public sector and private sector enterprises. Indexpo is running by competent staff qualified in different fields such as Science, Engineering & Management and comprises external pool of resource personnel to provide excellent service to the industry with their Knowledge, Experience and competence.

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Self Service Banking Unit

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Digitalized Passbook

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24
24 Hour/365 Banking Service at BOC Head Office Branch

E-statement & SMS alert facility for transactions

BOC SMART ZONE ATM CDM
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Anytime Anywhere Banking

Experience Digital Banking

For more details visit BOC website reach our 24 hour call centre or follow us on social media



Head Office, No. 01, "BOC Square", Bank of Ceylon Mawatha, Colombo 01.



Treasurer's Report



Mrs Nilrukshi De Silva

I am pleased to present to the Members of the National Chamber of Exporters of Sri Lanka, the audited Financial Statements which comprise the Statement of the Financial Position as at 31st March 2020, and the Income and Expenditure Statement for the Financial Year Ended 31st March 2020, along with details and notes related to the various financial items.

The Statement of the Financial Position of the Chamber presents the following with total assets of Rs.79,486,527.31 compared to Rs.76,904,770.00 in the preceding year, which is an increase of Rs.2,581,757.31 (3.36%). This includes a receivable amount of Rs.5.14 Mn from the National Institute of Exports. Out of Total Assets 82% comprise Long Term Investments.

The total revenue of the Chamber for the Financial Year Ended 31st March 2020, of Rs.40,373,084.18 shows a decrease of Rs.3,602,296.90 over Rs.43,975,381.00 in the preceding year. This is mainly due to a result of Rs 1.5 Mn decrease in the Sri Lanka Export Magazine and Rs 1.5 Mn decrease in the NCE Awards and Rs1.5mn decrease in the seminar and workshop and Rs 0.7 Mn increase in the certificate of origin Income. Albeit the Increase in revenue, Income of the Chamber after tax for the Financial Year Ended 31st March 2020 has recorded a slight decrease from Rs.2, 173,651.00 to (Rs.1,433,292.75) due to the substantial increase in Administration Expenses by Rs. 1.1 Mn and decrease revenue by Rs 3.5 Mn compared to the previous Financial Year.

Last year has been very challenging and regardless of the obstacles the chamber has sustained. The perseverance of all employees under the leadership of the Secretary General/CEO, and with the guidance of the Management Committee and council led by the President have undoubtedly paved the way to a better year ahead.

Private & Confidential

INDEPENDENT AUDITOR'S REPORT
TO THE SHAREHOLDERS OF NATIONAL CHAMBER OF EXPORTERS OF SRI
LANKA (LIMITED BY GUARANTEE)

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of National Chamber of Exporters of Sri Lanka (Limited by Guarantee), which comprise the statement of financial position as at 31st March 2020, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory notes.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Company as at 31st March, 2020, and of its financial performance and cash flows for the year then ended in accordance with Sri Lanka Accounting Standards for Small and Medium sized Entities.

We conducted our audit in accordance with Sri Lanka Auditing Standards (SLAuSs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the ethical requirements of the Code of Ethics issued by CA Sri Lanka (Code of Ethics) that are relevant to our audit of the financial statements, and we have fulfilled our other ethical responsibilities in accordance with the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with Sri Lanka Accounting Standards for Small and Medium sized Entities, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

Partners - N.S.C.De Silva FCA, FCMA (UK),CGMA, L.C.Piyasena FCA, L.L.S.Wickremasinghe FCA,
F.S.N.Marikkar FCA, S.M.S.S.Bandara MBA, FCA, D.S.De Silva LL.B, Attorney - at -Law
ACA, ACMA (UK),CGMA

Partner (Kandy) W.L.L. Perera FCA.

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Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SLAuSs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of the auditor's responsibilities for the audit of the financial statements is located at Sri Lanka Accounting and Auditing website at: www.slaasc.com/auditingstandards/auditorsresponsibility. This description forms part of our auditor's report.

Report on Other Legal and Regulatory Requirements

As required by section 163 (2) of the Companies Act No. 07 of 2007, we have obtained all the information and explanations that were required for the audit and, as far as appears from our examination, proper accounting records have been kept by the Company.


B. R. DE SILVA & CO.
Chartered Accountants
Colombo 05.

Date...18/12/2020
LCP/NM/ss/20/521



STATEMENT OF COMPREHENSIVE INCOME
FOR THE YEAR ENDED 31ST MARCH,

	<u>Notes</u>	<u>2020</u>		<u>2019</u>
		Rs.	Cts.	Rs.
Revenue	(3)	40,373,084.18		43,975,381
Direct Expenses	(4)	(18,059,769.43)		(17,923,865)
Gross Profit		22,313,314.75		26,051,516
Other Income		7,356.98		380,714
Administration Expenses	(5)	(30,111,164.87)		(28,875,511)
Selling & Distribution Expenses	(6)	(776,302.64)		(706,316)
Financial Expenses	(7)	(88,976.29)		(367,964)
Loss on Disposal of Machines		-		(22,242)
Finance Income	(8)	7,222,479.32		6,181,386
Profit/(Loss) for the year before Taxation		(1,433,292.75)		2,641,583
Taxation	(9)	-		(467,932)
Profit/(Loss) for the year after Taxation		(1,433,292.75)		2,173,651
Other Comprehensive Income				-
Total Comprehensive Income		(1,433,292.75)		2,173,651



NATIONAL CHAMBER OF EXPORTERS OF SRI LANKA
(COMPANY LIMITED BY GUARANTEE)

STATEMENT OF FINANCIAL POSITION
AS AT 31ST MARCH,

	<u>Notes</u>	<u>2020</u>		<u>2019</u>
		Rs.	Cts.	Rs.
<u>ASSETS</u>				
<u>Non Current Assets</u>				
Property Plant & Equipment	(10)	3,913,534.12		3,653,833
Financial Investments	(11)	65,548,546.23		66,715,161
		<u>69,462,080.35</u>		<u>70,368,994</u>
<u>Current Assets</u>				
Receivables	(12)	2,647,848.17		1,921,443
Deposits and Advances	(13)	1,427,166.48		1,234,134
Income Tax Recoverable	(14)	731,094.24		73,345
National Institute of Exporters	(15)	5,148,639.08		3,224,608
Cash and Cash Equivalents	(16)	69,698.99		82,246
Total Current Assets		<u>10,024,446.96</u>		<u>6,535,776</u>
Total Assets		<u>79,486,527.31</u>		<u>76,904,770</u>
<u>Fund & Liabilities</u>				
Accumulated Fund	(17)	68,751,931.12		70,185,284
Grant - Fixed Assets		172,000.00		172,000
		<u>68,923,931.12</u>		<u>70,357,284</u>
<u>Non Current Liabilities</u>				
Provision for Gratuity	(18)	3,013,250.12		2,625,108
<u>Current Liabilities</u>				
Creditors & Accruals	(19)	733,584.34		1,425,888
Advances Received	(20)	5,549,645.92		1,146,248
Bank Overdraft	(21)	1,266,115.81		1,350,242
		<u>7,549,346.07</u>		<u>3,922,378</u>
Total Equity & Liabilities		<u>79,486,527.31</u>		<u>76,904,770</u>

These Financial Statements are in compliance with the requirements of the Companies Act, No.07 of 2007.



 Chief Financial Officer

17/12/2020

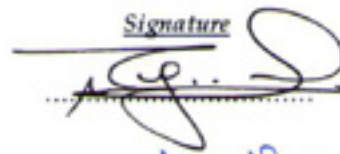
 Date

The Board of Directors is responsible for the preparation and presentation of these financial statements.

Signed for and on behalf of the Board by,

Name
 S. R. P. Jayawardena

 DIRECTORS {
 W. S. N. S. De Silva

Signature


 W. S. N. S. De Silva

Date of approval by the Board : 17/12/2020



NATIONAL CHAMBER OF EXPORTERS OF SRI LANKA
(COMPANY LIMITED BY GUARANTEE)

STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 31ST MARCH,

	<u>2020</u>	<u>2019</u>
	Rs.	Rs.
<u>Cash Flow from/ (used in) Operating Activities</u>		
Net Profit/(Loss) before Taxation & Extra ordinary Items	(1,433,293)	2,641,583
<u>Adjustments for</u>		
Interest Income	(7,222,479)	(6,181,385)
Depreciation	1,058,138	823,466
Prior Year Adjustment	(60)	64,156
Loss on Sale of Property, Plant & Equipment	-	22,242
Gratuity Provision	641,578	645,573
Operating Profit/(Loss) before Working Capital Changes	(6,956,116)	(1,984,365)
Increase/(Decrease) in Trade & Other Receivables	(2,823,734)	2,092,205
(Increase)/ Decrease in Trade & Other Payables	3,626,970	(623,448)
Gratuity Paid	(253,436)	(396,283)
Income Tax Paid	(593,359)	(336,945)
Net Cash from/(Used in) Operating Activities	(6,999,675)	(1,248,836)
<u>Cash Flow from/(Used in) Investing Activities</u>		
Interest Income	7,222,479	6,181,385
Acquisition of Property, Plant & Equipment	(1,317,839)	(1,303,086)
Acquisition of Other Investments	1,166,615	(6,978,778)
Net Cash Flow from/(Used in) Investing Activities	7,071,255	(2,100,479)
Net Increase/(Decrease) in Cash & Cash Equivalents	71,580	(3,349,315)
Cash and Cash Equivalents at the Beginning of the Year	(1,267,996)	2,081,319
Cash and Cash Equivalents at the End of the Year	<u>(1,196,416)</u>	<u>(1,267,996)</u>
<u>CASH AND CASH EQUIVALENTS</u>		
Bank of Ceylon-C/ A-1633623	(908,302)	(936,105)
Commercial Bank - C/ A - 1116004568	(357,814)	(414,137)
Commercial Bank - Savings A/C	51,204	75,853
National Development Bank-Savings A/C	6,184	2,957
Petty Cash	12,026	3,150
Other Cash Floats	286	286
	<u>(1,196,416)</u>	<u>(1,267,996)</u>

The notes to the Financial Statements on pages (05) to (16), form an integral part of the Financial Statements.



**NATIONAL CHAMBER OF EXPORTERS OF SRI LANKA
(COMPANY LIMITED BY GUARANTEE)**

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST MARCH, 2020**

1. CORPORATE INFORMATION

1.1 General

National Chamber of Exporters of Sri Lanka (Company Limited by Guarantee) incorporated and domiciled in Sri Lanka. The registered office and the principal place of business of the Company are located at No.532/4K, Sirikotha Lane, Galle Road, Colombo 03.

1.2 Principal Activities and Nature of Operations

During the year, the principal activities of the Company were to promote and protect the interests of Persons and Organizations who are engaged in the export of goods and other related services.

1.3 The notes to the Financial Statements on pages (04) to (17), form an integral part of the Financial Statements.

1.4 The number of employees at the end of the year was 12.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

2.1 General Policies

2.1.1 Basis of Preparation

The Statement of Financial Position, Statement of Comprehensive Income and Cash Flow, together with accounting policies and notes ("Financial Statements") of the Company as at 31st March, 2020 and for the year then ended comply with all material aspects of the applicable Sri Lanka Accounting Standards.

These Financial Statements presented in Sri Lanka Rupees have been prepared on a historical cost basis.

The Directors have made an assessment on the Company's ability to continue as a going concern and they do not intend either to liquidate or to cease operations.

2.1.2 Comparative Information

The accounting policies have been consistently applied by the Company.

Contd....



NATIONAL CHAMBER OF EXPORTERS OF SRI LANKA
(COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST MARCH, 2020

2.1.3 **Taxation**

Current Taxes

The provision for income tax is based on the elements of income and expenditure as reported in the financial statements and computed in accordance with the provisions of the Inland Revenue Act & Subsequent amendments there to.

2.2 **Valuation of Assets and their Measurement Bases**

2.2.1 **Trade and Other Receivables**

Trade receivables are stated at the amounts they are estimated to realize.

2.2.2 **Cash and Cash Equivalents**

Cash and cash equivalents are defined as cash in hand, demand deposits and short term highly liquid investments, readily convertible to known amounts of cash and subject to insignificant risk of changes in value.

For the purpose of cash flow statement, cash and cash equivalents consist of cash in hand and deposits in banks. Investment with short maturities i.e. three months or less from the date of acquisitions is also treated as cash equivalents.

2.2.3 **Property, Plant & Equipment**

(a) **Cost**

Property, Plant & Equipment are recorded at cost less accumulated depreciation.

(b) **Cost and Valuation**

All items of Property, Plant & Equipment are initially recorded at cost.

(c) **Depreciation**

The provision for depreciation is calculated by using a straight line basis on the cost or valuation of all Property, Plant and Equipment other than freehold land, in order to write off such amounts over the following estimated useful lives. The principle annual rates used are;

Office Equipment	@ 10%
Machinery	@ 10%
Furniture & Fittings	@ 10%
New Office Building	@ 20%
Software	@ 25%

Full provision is made in the year of purchase and none in the year of sale.

Contd....



NATIONAL CHAMBER OF EXPORTERS OF SRI LANKA
(COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST MARCH, 2020

2.2.4 Investments

Current Investments

Investments are stated at cost.

2.3 Liabilities and Provisions

2.3.1 All known liabilities have been accounted for in preparing the financial statements.

2.3.2 Retirement Benefit Obligations

(a) Defined Benefit Plan - Gratuity

Gratuity is a Defined Benefit Plan. In order to meet this liability, a provision is carried forward in the Statement of Financial Position, based on a half a month's salary of the last month of the financial year of all employees for each completed year of service, commencing from the first year of service.

The gratuity liability is neither funded nor actuarially valued. This item is grouped under provision and other liabilities in the Statement of Financial Position.

(b) Defined Contribution Plans - Employees' Provident Fund & Employees' Trust Fund

Employees are eligible for Employees' Provident Fund Contributions and Employees' Trust Fund Contributions in line with respective statutes and Regulations.

2.4 Grants

Grants related to assets including non monetary grants have been deferred in the statement of financial position, pending recognition of credit to statement of comprehensive income.

Contd....



NATIONAL CHAMBER OF EXPORTERS OF SRI LANKA
(COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST MARCH, 2020

2.5 Income Statements

2.5.1 Revenue Recognition

(a) Membership Fee

Membership fee represents membership fees paid by Company's members and recognized on a cash basis.

(b) Rendering of Services

Revenue from rendering of services is recognized in the accounting period in which the services are rendered or performed.

(c) Interest

Interest Income is recognized on a cash basis.

(d) Others

On disposal of revalued Property, Plant and Equipment, amount remaining in the Revaluation Reserve relating to that asset is transferred directly to the Accumulated Profit.

2.5.2 Expenditure Recognition

- (a) Expenses are recognized in the Statement of comprehensive Income on the basis of a direct association between the cost incurred and the earning of specific items of income. All expenditure incurred in the running of the business and in maintaining the Property, Plant & Equipment in a state of efficiency has been charged to income in arriving at the profit for the year.



NATIONAL CHAMBER OF EXPORTERS OF SRI LANKA
(COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST MARCH,

	<u>Notes</u>	<u>2020</u>	<u>2019</u>
		Rs. Cts.	Rs.
(3) REVENUE			
Membership Fee		7,072,824.00	7,065,987
Entrance / Enrolment Fee		91,224.00	126,000
Sri Lanka Exporter Magazine	(3.1)	2,209,931.92	3,663,581
NCE Awards	(3.2)	14,743,158.90	16,235,753
Website		476,710.66	249,182
Seminar and Workshop		3,660,393.95	2,138,368
Certificate of Origin	(3.3)	9,053,631.25	8,348,305
Trade Fair Exhibition	(3.4)	447,260.45	1,587,559
Annual General Meeting	(3.5)	2,116,683.28	2,258,640
Income from Certificate of Conformity		154,285.00	-
NCE ILO Leed Project		-	1,748,069
Business Organizer		-	870
Exporter Night Income		264,501.08	192,435
Hire of Conference Hall		82,479.69	360,632
		<u>40,373,084.18</u>	<u>43,975,381</u>
(4) DIRECT EXPENSES			
Sri Lanka Exporter Magazine	(3.1)	1,349,277.44	2,739,170
NCE Awards	(3.2)	11,563,228.41	10,154,022
Seminar and Workshop		1,889,118.77	1,676,924
Certificate of Origin	(3.3)	1,001,704.35	350,183
Trade Fair Exhibition	(3.4)	542,671.00	1,118,638
Annual General Meeting	(3.5)	1,304,218.72	1,185,270
NCE ILO Leed Project		-	433,991
Cost of issuance of Certificate of Conformity		2,250.00	-
Exporter Night Expenses		334,300.74	227,167
Member Certification Programme		73,000.00	38,500
		<u>18,059,769.43</u>	<u>17,923,865</u>



**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST MARCH,**

	<u>2020</u>	<u>2019</u>
	Rs. Cts.	Rs.
(3.1) <u>SRI LANKA EXPORTER MAGAZINE</u>		
Income		
Advertisement Income	1,979,830.10	3,293,567
Brand Logo	204,795.00	268,664
Sale of Magazine	2,347.82	35,534
Subscription Income	22,959.00	65,816
	<u>2,209,931.92</u>	<u>3,663,581</u>
Expenses		
Printing Cost	1,181,616.00	1,796,888
100th Issue - Magazine Launch Expenses	-	230,972
Concept Design	-	458,150
Articles and Interviews	27,500.00	40,000
Advertising Expenses	-	21,600
Courier, Postages and Stationery	110,125.44	151,355
Travelling and Other Expenses	-	2,401
NBT	30,036.00	37,804
	<u>1,349,277.44</u>	<u>2,739,170</u>
Net Income over Expenditure	<u>860,654.48</u>	<u>924,411</u>



NATIONAL CHAMBER OF EXPORTERS OF SRI LANKA
(COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST MARCH,

	<u>2020</u>	<u>2019</u>
	Rs. Cts.	Rs.
(3.2) <u>NCE AWARDS</u>		
Income		
Entry Fees	1,370,360.99	1,246,929
Sponsorships	7,332,012.40	9,135,554
Dinner Tickets	5,249,975.51	5,123,684
Special Booklet Advertisements	790,810.00	729,586
	<u>14,743,158.90</u>	<u>16,235,753</u>
Expenses		
Hotel Expenses and Tips	5,103,384.76	4,764,827
Event Production	2,478,970.00	1,993,413
Trophies and Medals	1,230,120.00	1,165,095
Certificates Printing and Framing	133,000.00	50,363
Incentives	250,000.00	250,000
Awards Application Launch	76,040.92	39,889
Press Breifing	510,013.07	469,834
Judging	236,133.77	93,361
Stationery, Printing, Postages and Courier	16,167.76	10,283
Liquor, Wine, Mixture and Cashew	621,674.64	572,823
Special Booklet Printing	414,180.00	307,474
Extra Service/ Labour	5,500.00	-
Transport & Accommodation ILO Farmers	46,365.49	112,578
Photographer	80,000.00	49,000
Souvenir	-	10,000
NBT	332,313.00	261,704
Refreshments	20,315.00	-
Other	9,050.00	3,378
	<u>11,563,228.41</u>	<u>10,154,022</u>
Net Income over Expenditure	<u>3,179,930.49</u>	<u>6,081,731</u>



NATIONAL CHAMBER OF EXPORTERS OF SRI LANKA
(COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST MARCH,

	<u>2020</u>	<u>2019</u>
	Rs. Cts.	Rs.
(3.3) <u>CERTIFICATE OF ORIGIN</u>		
Income	9,053,631.25	8,348,305
Expenses		
Photocopy machine cost allocation and Stationery	127,862.51	100,477
Promotion	-	42,418
Online facility Fee	674,740.68	5,008
Nation Building Tax	129,235.00	152,280
Courier, Postage, Travelling & other Expenses	19,866.16	-
Allowances	50,000.00	50,000
	<u>1,001,704.35</u>	<u>350,183</u>
Net Income over Expenditure	<u>8,051,926.90</u>	<u>7,998,122</u>
(3.4) <u>TRADE FAIR EXHIBITION</u>		
Income	447,260.45	1,587,559
Expenses		
Exhibition Hall		47,198
Hotel Reservation, Visa and Air Tickets	332,780.00	673,707
Travelling	19,800.00	121,724
Perdiem Charges	184,800.00	128,250
NBT		17,908
Refreshments , Labour & Other	5,291.00	129,851
	<u>542,671.00</u>	<u>1,118,638</u>
Net Income Over Expenditure	<u>(95,410.55)</u>	<u>468,921</u>
(3.5) <u>ANNUAL GENERAL MEETING</u>		
Income	2,116,683.28	2,258,640
Expenses		
Hotel Charges and tips	817,400.00	770,039
AGM Report Printing, Stationery and Postage	235,120.00	175,950
Liquor, Wine & Cashew	136,986.72	80,280
Backdrop	85,200.00	80,660
Music and Photograph	-	24,000
Travelling	20,413.00	15,564
Other	9,174.00	6,900
Nation Building Tax	(75.00)	31,877
	<u>1,304,218.72</u>	<u>1,185,270</u>
Net Income Over Expenditure	<u>812,464.56</u>	<u>1,073,370</u>



NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST MARCH,

	<u>2020</u>		<u>2019</u>
	Rs.	Cts.	Rs.
(5) ADMINISTRATION EXPENSES			
Office Rent	2,946,000.00		2,760,000
Electricity Bills	566,286.70		648,507
Water Bills	43,157.53		54,439
Printing, Postage & Stationery	149,021.23		445,436
Telephone, Fax & Mobitel	408,319.52		432,489
Office Welfare	354,992.87		413,289
Management & Council Meeting Expenses	389,350.16		455,733
Office Travelling	289,647.03		188,483
EGM Expenses	2,530.00		55,613
Salaries	15,469,610.33		15,306,686
Overtime	3,374.50		776
EPF 12%	1,859,265.11		1,842,018
E.T.F. - 3%	464,816.28		460,505
Attendance Incentives	342,000.00		369,000
Gratuity	641,578.17		645,573
Depreciation	1,058,137.89		823,466
Annual Bonus	1,140,161.01		752,928
Annual Subscriptions	25,837.00		-
Insurance - Hospitalization & Surgical	123,329.33		105,012
Other Meeting Expenses	89,842.02		25,432
Insurance - Assets	23,805.15		25,916
Company Secretary Fees	100,782.52		71,545
Consultation Fees	997,684.23		968,000
Tax Fee	88,209.60		42,308
Filing Charges	20,688.00		6,900
Janitorial Service	331,731.20		264,000
Audit Fee	187,761.60		152,592
Legal Fee	36,000.00		-
Office Equipment Maintenance	401,096.37		248,180
New office premises expenses	179,379.34		124,105
Accounts Package Expenses	-		15,157
Annual Leave Encashment	240,930.89		169,016
Annual Trip Expenses	-		298,882
Web Site Development	277,481.29		263,058
Other Expenses	39,748.00		42,700
Member Group Meeting	-		5,075
New Memberships & Other Incentives	334,610.00		196,025
Internship Travelling Allowances	484,000.00		196,667
	30,111,164.87		28,875,511



NATIONAL CHAMBER OF EXPORTERS OF SRI LANKA
(COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST MARCH,

	<u>2020</u>		<u>2019</u>
	Rs.	Cts.	Rs.
(6) <u>SELLING & DISTRIBUTION EXPENSES</u>			
Advertisements & Marketing	419,248.59		375,208
Nation Building Tax	169,619.00		328,573
Bad Debts	187,435.05		2,535
	<u>776,302.64</u>		<u>706,316</u>
(7) <u>FINANCIAL EXPENSES</u>			
Bank Charges	77,676.29		35,514
Stamp Duty	7,300.00		8,050
W.H.T. Expenses	4,000.00		324,400
	<u>88,976.29</u>		<u>367,964</u>



NATIONAL CHAMBER OF EXPORTERS OF SRI LANKA
(COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST MARCH,

	<u>2020</u>	<u>2019</u>
	Rs. Cts.	Rs.
(8) <u>FINANCE INCOME</u>		
Interest on Fixed Deposits	4,243,880.01	3,156,190
Interest on Savings Account	55,735.51	42,707
Interest on Treasury Bills	199,962.23	241,177
Debenture Interest	2,722,901.57	2,741,312
	<u>7,222,479.32</u>	<u>6,181,386</u>
(9) <u>TAXATION</u>		
Total Interest Income	7,222,479	6,181,385
Fixed Deposit Interest	-	-
	<u>7,222,479</u>	<u>6,181,385</u>
(-) Loss Claimed	(7,222,479)	(2,839,017)
Assessable / Taxable Income	-	3,342,368
Income Tax @ 14% & 10%	-	467,932
WHT	-	-
	<u>-</u>	<u>467,932</u>



NATIONAL CHAMBER OF EXPORTERS OF SRI LANKA

NOTES TO THE FINANCIAL STATEMENTS
AS AT 31ST MARCH, 2020

(10) PROPERTY, PLANT & EQUIPMENT

(10.1) Gross Carrying Amounts at Cost

<i>Freehold Assets</i>	<i>Balance</i>	<i>Additions</i>	<i>Disposals</i>	<i>Balance</i>
	<i>as at</i>	<i>for the year</i>	<i>for the year</i>	<i>as at</i>
	<u>01.04.2019</u>			<u>31.03.2020</u>
	Rs. Cts.	Rs. Cts.	Rs. Cts.	Rs. Cts.
Office Equipment	2,234,299.26	159,069.95	(297,421.57)	2,095,947.64
Furniture & Fittings	1,402,536.02	83,714.00	(49,847.13)	1,436,402.89
Machines	2,296,679.06	169,175.00	-	2,465,854.04
New Office Premises	2,042,665.21	515,800.00	-	2,558,465.21
Software	600,000.00	390,080.00	-	990,080.00
	<u>8,576,179.55</u>	<u>1,317,839</u>	<u>(347,268.70)</u>	<u>9,546,749.78</u>

(10.2) Depreciation At Cost

	<i>Balance</i>	<i>Depreciation</i>	<i>Disposals</i>	<i>Balance</i>
	<i>as at</i>	<i>for the year</i>	<i>for the year</i>	<i>as at</i>
	<u>01.04.2019</u>			<u>31.03.2020</u>
	Rs. Cts.	Rs. Cts.	Rs. Cts.	Rs. Cts.
Office Equipment	970,814.05	207,268.25	(297,421.57)	880,660.73
Furniture & Fittings	1,026,811.67	86,861.30	(49,847.00)	1,063,825.97
Machines	1,090,597.73	221,444.19	-	1,312,041.92
New Office Premises	1,534,123.00	295,039.02	-	1,829,162.02
Software	300,000.02	247,525.00	-	547,525.02
	<u>4,922,346.47</u>	<u>1,058,137.76</u>	<u>(347,268.57)</u>	<u>5,633,215.66</u>

(10.3) Carrying Value of the
Property, Plant &
Equipment3,653,833.083,913,534.12

NATIONAL CHAMBER OF EXPORTERS OF SRI LANKA
(COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS
AS AT 31ST MARCH,

	<u>2020</u>	<u>2019</u>
	Rs. Cts.	Rs.
(11) <u>FINANCIAL INVESTMENTS</u>		
Shares - Indexpo Certification Limited (4001 Shares)	40,010.00	40,010
<u>Fixed Deposits</u>		
- Nations Trust Bank	-	3,277,850
-Commercial Bank	500,000.00	500,000
Treasury Bills	28,125,711.54	13,865,426
-National Development Bank	29,382,824.69	18,339,800
Treasury Bills	-	2,460,675
<u>Debentures</u>		
- Pan Asia Bank	-	5,731,400
- People's Leasing and Finance	-	15,000,000
- Sampath Bank	7,500,000.00	7,500,000
	<u>65,548,546.23</u>	<u>66,715,161</u>
(12) <u>RECEIVABLES</u>		
Other Receivables	2,005,551.00	1,416,596
Value Added Tax	642,297.17	504,847
	<u>2,647,848.17</u>	<u>1,921,443</u>
(13) <u>DEPOSITS AND ADVANCES</u>		
Refundable Deposits		
-Rent Deposit	720,000.00	720,000
-Electricity Bills	85,000.00	85,000
-SSC	-	3,740
Stamp Float	5,000.00	5,000
Prepaid-IT,WebHosting &Main.Annual Fee	10,880.63	-
Awards Expenses paid in Advance - (Stock)	246,107.92	142,631
Advance payments for events	129,637.00	-
Office Rent	-	230,000
Staff Insurance	54,042.93	47,763
Directory Exp Paid in Adv	61,660.00	-
Magazine Expenses paid up front	25,000.00	-
Seminar Exp paid in Advance	61,804.00	-
Festival Advances	28,034.00	-
	<u>1,427,166.48</u>	<u>1,234,134</u>



NATIONAL CHAMBER OF EXPORTERS OF SRI LANKA
(COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS
AS AT 31ST MARCH,

	<u>2020</u>		<u>2019</u>	
	Rs.	Cts.	Rs.	Cts.
(14) <u>INCOME TAX RECOVERABLE</u>				
Balance at the beginning of the Year		73,345.00		204,331
Provision for the period		-		(467,932)
		<u>73,345.00</u>		<u>(263,601)</u>
<u>Year of Assessment 2018/2019</u>				
2018-19 IT Liability Correction-Gratuity payments		55,480.00		-
Correction of WHT Tax Credit Claimed		(1,944.00)		-
Self Assessment IT paid for Q4 -claimed Y/A 18/19		4,624.00		-
Final IT payment for Y/A 2018/2019		1,495.00		-
ESC Claimed Y/A 2018/2019		95,450.00		-
<u>Year of Assessment 2019/2020</u>				
Self Assessment Income Tax Paid		90,715.00		13,872
WHT on FD Interest		296,417.53		298,956
ESC Paid (Recoverable)		115,511.71		-
10% Notional Tax on treasury bills				24,118
Income Tax Payable/(Overpaid)		<u>731,094.24</u>		<u>73,345</u>
(15) <u>NATIONAL INSTITUTE OF EXPORTERS</u>				
Balance as at the beginning of the year		3,224,608.00		3,956,283
Advances given		1,924,031.08		739,219
Payments received		-		(1,470,894)
Balance as at the end of the year		<u>5,148,639.08</u>		<u>3,224,608</u>
(16) <u>CASH AND CASH EQUIVALENTS</u>				
Commercial Bank - C/A - 1116004568		-		-
Commercial Bank - Savings A/C		51,203.55		75,853
National Development Bank-Savings A/C		6,183.90		2,957
Petty Cash		12,025.74		3,150
Other Cash Floats		285.80		286
		<u>69,698.99</u>		<u>82,246</u>
(17) <u>ACCUMULATED FUNDS</u>				
Balance as at the beginning of the year		70,185,284.00		67,947,477
Prior Year Adjustment		(60.13)		64,156
Surplus/(Deficit)		(1,433,292.75)		2,173,651
Balance as at the end of the year		<u>68,751,931.12</u>		<u>70,185,284</u>
(18) <u>PROVISION FOR GRATUITY</u>				
Balance as at the beginning of the year		2,625,108.00		2,375,817
Provision for the Year		641,578.17		645,574
Payments made during the Year		(253,436.00)		(396,283)
Balance as at the end of the year		<u>3,013,250.12</u>		<u>2,625,108</u>



NATIONAL CHAMBER OF EXPORTERS OF SRI LANKA
(COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS
AS AT 31ST MARCH,

	<u>2020</u>	<u>2019</u>
	Rs. Cts.	Rs.
(19) <u>CREDITORS AND ACCRUALS</u>		
Nation Building Tax	-	25,315
Audit Fee	182,049.60	152,592
EPF Payable	273,612.17	-
ETF Payable	41,041.83	-
Other Payables	206,829.44	920,809
Electricity Charges	27,951.30	-
Stamp Duty	2,100.00	2,772
W.H.T. Payable	-	324,400
	<u>733,584.34</u>	<u>1,425,888</u>
(20) <u>ADVANCES RECEIVED</u>		
Sri Lanka Exporter Magazine	1,564,384.72	371,119
Brand Magazine	10,000.00	10,000
Exporters' Directory	946,258.19	469,213
Trade Delegation	-	285,712
Seminar income received in advance	898,846.63	-
Annual Subscription Received in Advance	980,000.00	-
E biz- Product Catalogue Page	1,700.65	10,204
COC Income received in Advance	170,051.00	-
NCE Events income received in advance	978,404.73	-
	<u>5,549,645.92</u>	<u>1,146,248</u>
(21) <u>BANK OVERDRAFT</u>		
Bank of Ceylon-C/ A-1633623	908,301.53	936,105
Commercial Bank - C/ A - 1116004568	357,814.28	414,137
	<u>1,266,115.81</u>	<u>1,350,242</u>



**NATIONAL CHAMBER OF EXPORTERS OF SRI LANKA
(COMPANY LIMITED BY GUARANTEE)
NOTES TO THE FINANCIAL STATEMENTS
AS AT 31ST MARCH 2020**

(22) RELATED PARTY TRANSACTIONS

Transactions maintained with Related Entities

The Company carries out transactions with related companies as defined in the Section 33 of SLFRS for SMEs (Related Party disclosures) in the ordinary course of business.

The name of the Related Companies, the nature of transactions and the balance outstanding as at 31st March 2020 are as follows.

Name of the Related Party	Relationship	Name of the Transaction	Value of Transaction		Company	
			Rs. Cts.	Outstanding as at 31-03-2020	Outstanding as at 31-03-2019	Dr.
National Institute of Exporters	Common Directors	Advances given	1,924,031.46	5,148,639.08		3,224,607.62
	Mr. S.M.De Silva					
	Mr. R.G. Jasinghe					
	Mr. S.R.P Jayawardena					
	Mr. J.A. Peiris					
	Mrs. K.R.M.Weerakoon					
	Mr. D.K.Rajapaksa					

(23) EVENTS OCCURRING SUBSEQUENT TO THE REPORTING DATE

There are no material events occurring subsequent to the Reporting date that require adjustment to or disclosure in the Financial Statements.

(24) COMMITMENTS AND CONTINGENCIES

(A) CAPITAL COMMITMENTS

There are no Capital Commitments outstanding as at 31st March 2020.

(B) FINANCIAL COMMITMENTS

There are no financial Commitments outstanding as at 31st March 2020.

(25) CONTINGENT LIABILITIES

There are no contingent liabilities at the Reporting Date that requires to be disclosed in the Financial Statements as at 31st March 2019



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Founder Members of the Chamber



Left to Right – Mr. K. D. M. Dalpadadu (Son of Late Mr. Dalpadadu), Mr. Yasendra De Silva, Mr. Senaka Amarasinghe, Mr. Dayasiri Warnakulasooriya, Mr. Ashroff Razaak, Mr. Tilak Goonewardena, Mr. Nelson Gunasekara, Mr. L. S. Wanigatunge, & Mr. Janaka Edirisinghe. (Late Founder Members Mr. D. F. Jayakody, Mr. Vipula Dharmawardena, Deshabandu Mr. Patrick Amarasinghe, Mr. Felix Yahampath, Roger Ratnayake, and Mr. Neil Fernando)

PATRONS OF THE CHAMBER



Mr. D. K. Rajapakse



Mr. Rohan Fernando



Dr. Jagath Peiris



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**NGA Bronze
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FAX : + 94 114612965 / + 94 114741751

EMAIL : sales@expack.lk

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Past Presidents of the Chamber



Late Deshabandu
Mr. Patrick Amarasinghe
1993 - 2000



Late
Mr. Felix Yahampath
2001 - 2002



Mr. Kingsley Bernard
2003 - 2004



Mr. Kulatunga Rajapakse
2005 - 2006



Mr. Rohan Fernando
2007 - 2008



Dr. Jagath Peiris
2011 - 2012



Mr. Sarath De Silva
2009 - 2010



Mr. Mangala Yapa
2013



Mr. Sarada De Silva
2014 - 2016



Mr. Ramal Jasinghe
2017 - 2018

Corporate Information

Registered Name

The National Chamber of Exporters of Sri Lanka

Legal Form

Established in 1986 as the National Exporters Association (NEA). Incorporated as the National Chamber of Exporters of Sri Lanka (NCE), in 18th July 1994 under the Companies Act No 17 of 1982.

Company Registration Number

G A 384

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Website : www.nce.lk

Secretary General / CEO

Mr. Shiham Marikar

Director Operations

Mrs. Menaka Wanniarachchi

Office Bearers

Mrs. Ramya Weerakoon - President

Mr. Ravi Jayawardena - Vice President

Mr. Jayantha Karunaratne- Vice President

Mr. Dilshan Rajapaksa- Hony. Secretary

Mrs. Nilrukshi De Silva- Hony. Treasurer

Mr. Lakshan Algama- Hony. Assistant Treasurer

Accounting Year End

31st March

Annual Report Year End

31st December following accounting year end

Bankers

Bank of Ceylon - 2nd Kollupitiya Branch

Commercial Bank of Ceylon Ltd. - Reid Avenue

Auditors

B. R. De Silva & Co. - Chartered Accountants



Designed & Published
by

National Chamber of Exporters of Sri Lanka

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Online Publication